

T979  
K96  
1884

# Catalogue

1884



# Theodore F. Rocks

CHICAGO.

IMPORTER & MANUFACTURER  
OF  
BARBER  
SUPPLIES

ESTD 1864

217 5th Avenue

1E.

U.S. S. M. & W. B. C. & C.



# PRICE LIST

AND

## Barbers' Purchasing Guide

OF

BARBERS' CHAIRS, FURNITURE,

AND

## Barbers' Supplies,

ILLUSTRATED.

---

### THEO. A. KOCHS,

MANUFACTURER AND IMPORTER.

No. 217 Fifth Avenue,

CHICAGO.



FACTORY: 158-160 WELLS ST., COR. ERIE.


Entered according to act of Congress, in the year 1884, by  
THEO. A. KOCHS,  
In the office of the Librarian of Congress, at Washington.





# ❖      *Introductory.*      ❖

Chicago, September 15th, 1884.

E trust you will excuse our being a little late with the issue of our Catalogue for 1884, the cause of the delay being due to the moving of our Factory, our entire time and attention having been required in placing machinery and getting things in running order. The increased demand for our Chairs, which have become the recognized STANDARD of this country, has made it necessary for us to erect a building to be specially devoted to the manufacture of Barbers' Chairs, Furniture and Supplies.

In issuing this edition every care has been taken to make it thorough and complete in all its parts, and a standard book of reference for the trade. We have added to our list of Barbers' chairs three new ones, the WINDSOR and TWO RECLINING CHAIRS, one of the latter being automatic in its action.

We desire to draw special attention to our DRESSING CASES, designed by us for barbers' use ; also to our entirely new line of MUG CASES. Within the past few months we have been fitting up quite a number of shops with elegant CABINET CASES. We get up these cases in several handsome styles, and for any number of chairs.

We also make some beautiful MIRROR CASES, rich in ornamentation, and with turned pillars. Photographs of these will be cheerfully sent to parties who desire to have them made. We regret that our time is too limited to permit us to have the engravings made for use in this catalogue.

We are prepared to give figures and ESTIMATES on any style of Cabinet or Combination Dressing Cases, made by other houses, if you will send us an illustration of same. Our facilities for doing this class of work are UNSURPASSED ; we can make these cases in cherry or walnut, or, if desired, a combination of hard woods can be employed to suit the taste of each customer.

Owing to the increased amount of room, the capacity of all our departments has been increased ; notably, that of our GRINDING SHOP, in which we employ the LARGEST force of skilled grinders in this city.

We give the same care and attention as formerly to CHINA DECORATING. Besides our Toilet Preparations, already so well known, we have added a branch for the manufacture of Toilet and SHAVING soaps. SWEEPING REDUCTIONS in prices have been made in many departments, especially in glassware.

It is our intention to MOVE our OFFICE and SALESROOM, on or about October 15th, to the store floor of our factory. Provided with more COMMODIOUS quarters, it will enable us to display our manufactures to BETTER advantage, thus making selection of goods easier for customers, besides increasing our facilities for shipping goods.

It will be our constant aim to retain the CONFIDENCE of our customers by supplying them with the BEST of goods at the LOWEST market rates. Gratefully acknowledging past favors, and soliciting your future patronage, we are

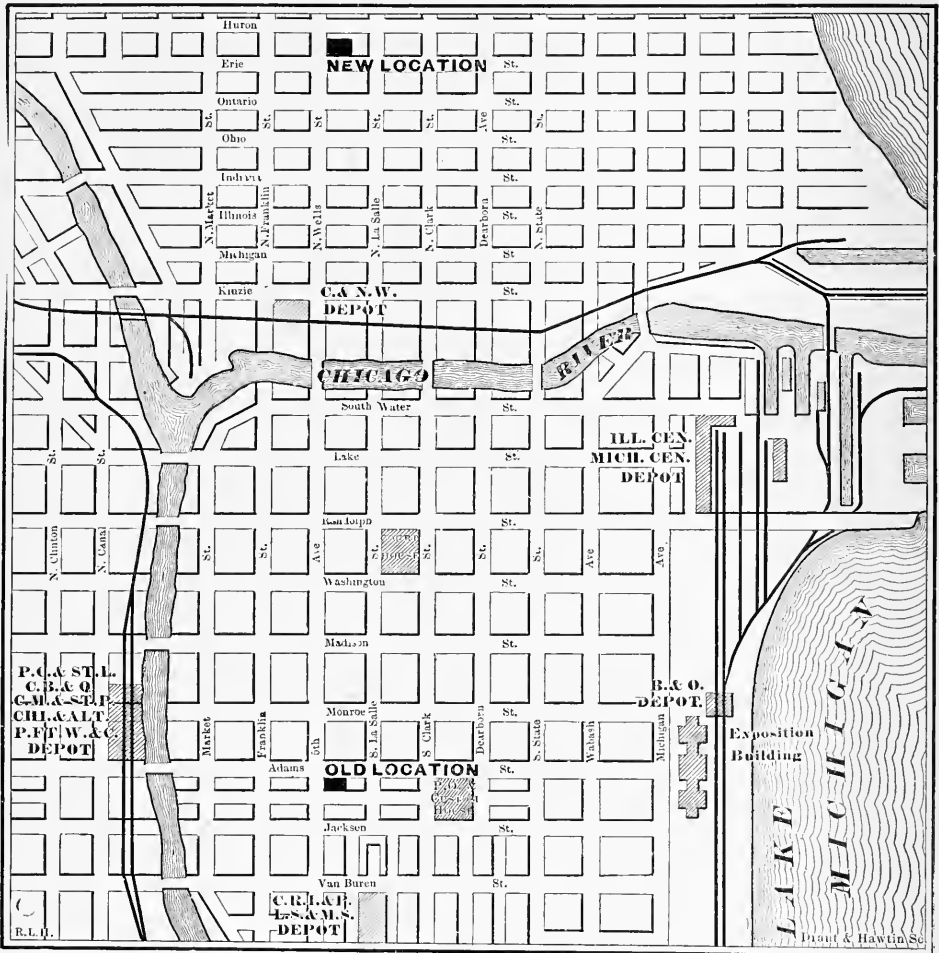
Respectfully yours,

THEO. A. KOCHS.

---

THIS PRICE LIST CANCELS ALL FORMER LISTS AND PRICES.

# **DIAGRAM SHOWING OUR OLD, ALSO OUR NEW LOCATION.**



The above diagram shows our old location, at 217 Fifth avenue, also our new location, on the corner of N. Wells and Erie streets. It will be noticed that N. Wells street is only a *continuation* of Fifth avenue, it being divided by the Chicago river. By taking the Wells street cars on the corner of Fifth avenue and Randolph street, our patrons can ride directly to the corner where our new quarters are located, within a few blocks of the North-Western Railway depot, and but a short distance from the business center.

**After October 15th, our address will be 158 and 160 Wells street, to which place all letters should be addressed.**

## TERMS.

---

TERMS, CASH, C. O. D. We pay the return charges on orders of \$5.00 and over.

On orders of \$2.00 and less, please remit money with order.

*On bills of \$20.00 and over, we allow a DISCOUNT of 5 per cent.*

*Estimates* on outfits cheerfully sent on application. No charge for boxing or cartage.

*No goods* will be shipped to the *far off States and Territories*, and to points lying *outside* the United States, unless the money is sent with the order.

---

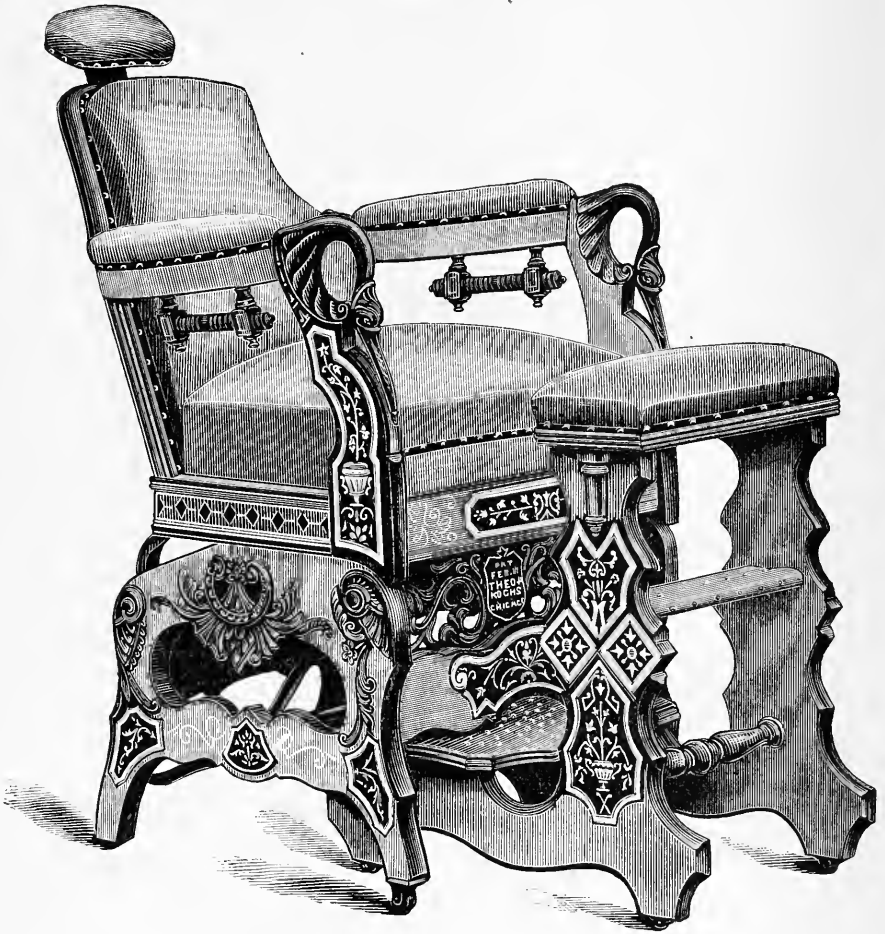
SPECIAL.—After strenuous efforts on our part, we have succeeded in getting Barbers' Chairs shipped by us, rated as *first-class*, the regular rates being double first-class, this concession to us being made on account of our large shipments. Parties ordering from us will appreciate this saving in freight charges.

---

*All orders for Barbers' Chairs, Furniture and Plumbing Goods must be accompanied by a deposit sufficient to cover transportation charges both ways, as a guarantee that the goods will be taken upon arrival.*

**KOCHS' BARBERS' CHAIR, No. 9.**

Pat. Feb. 17. 1880.

**Front View.**

Grand and stately in appearance, its graceful outlines suggestive of luxury and comfort, our No. 9 chair stands to-day without a rival. The high degree of development and skill attained in the various branches of Wood Working could nowhere find a more fitting example than is afforded by this chair. It is made of Black Walnut or Cherry; the carving is of the most elaborate description; the inlaid work is exquisitely designed, the effect produced by the artistic arrangement of the various colored and natural woods being at once effective and charming. This chair can be adjusted to every desired position for shaving or hair cutting. The back view of this chair, which is shown on the opposite page, is also very striking.

Among the establishments who have fitted up their shops with these chairs mention may be made of the Ebbitt House, at Washington, D. C., where fourteen of them are in use; the Plankinton House Barber shop at Milwaukee, Wis., where eleven of our No. 9 chairs have been placed, through our agents, Messrs. Ladwig & Schranck; the Grand Hotel Barber shop, at Cincinnati, Ohio, where we have put in eight of them; besides this, hotel shops at Council Bluffs, Iowa; Portage, Wis.; Peoria, Ill., and numerous other places.

**PRICE:**

Covered with Best Mohair Plush, Olive, Maroon, Green or Crimson..... **\$70.00**  
It may also be had covered in Embossed Maroon or Olive Plush without extra charge.

**KOCHS' BARBERS' CHAIR, No. 9.**

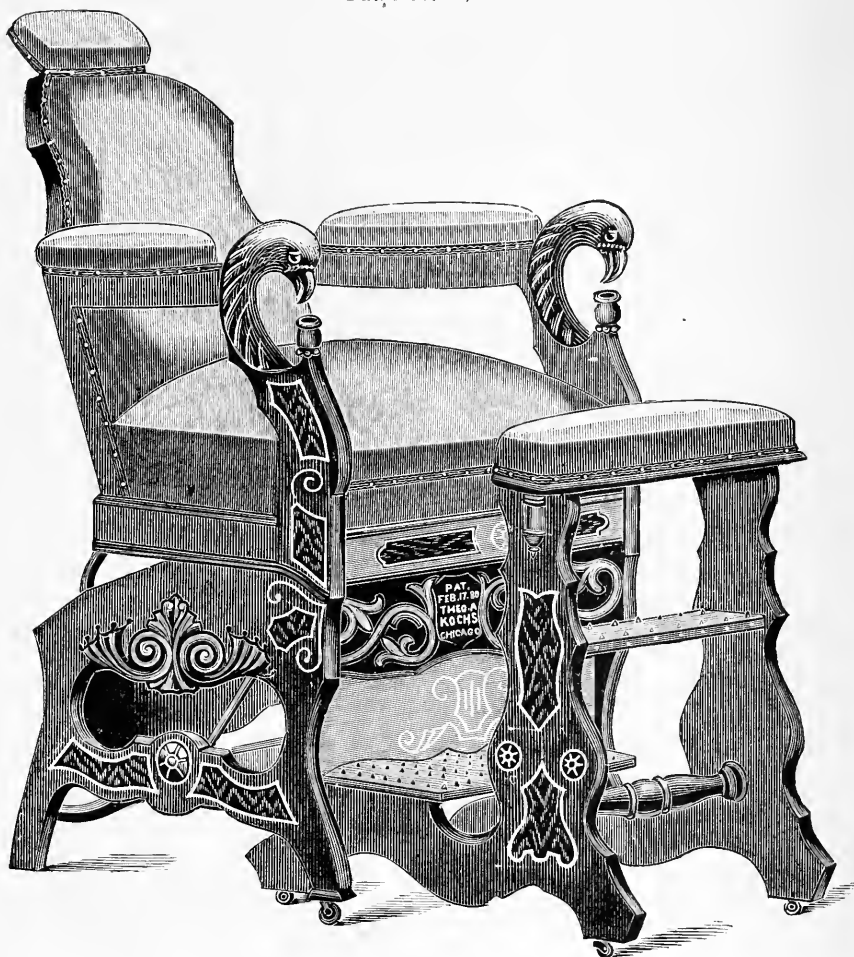
Pat. Feb. 17, 1880.



Back View.

**KOCHS' BARBERS' CHAIR, No. 4.**

Pat. Feb. 17, 1880.

**Front View.**

An elegantly modeled and admirably proportioned chair. The frame is made of Black Walnut or Cherry, as preferred, and is handsomely ornamented with French walnut veneered panels, rich carving and fine engraving. The upholstery, as well as every detail on this chair, is finished in the best possible manner. These chairs are used in some of the finest shops in the country; the back is also covered with plush which adds materially to its appearance. It is adjustable to every position for shaving or hair cutting. The opposite page presents a back view of this chair.

**PRICE:**

Covered with best Mohair Plush, in Crimson, Green, Maroon, or with Moquette..... **\$55.00**

**KOCHS' BARBERS' CHAIR, No. 4.**

Pat. Feb. 17, 1880.



**Back View.**

**KOCHS' BARBERS' CHAIR, No. 1.**

Patented Feb. 17, 1880.



Made of solid Black Walnut, handsomely carved, with French Walnut veneered panels; finely polished and oil finished. This chair has a very wide seat, and is yet so arranged that the operator will experience no difficulty or inconvenience in reaching the face of the occupant from the side. It is decidedly one of the most comfortable chairs in the market, and is adjustable to any desired position for shaving or hair cutting. The platform and cross-bar of the foot-stool are covered with sheet brass.

**PRICE:**

Covered with best Mohair Plush, Green, Crimson or Maroon, or with Moquette..... \$45.00



**KOCHS' BARBERS' CHAIR, No. 2.**

Pat. February 17, 1880.



Made of Black Walnut or Cherry, and finished in oil. This chair possesses all those qualities so desirable in a chair. It is handsome in appearance, is finely upholstered and is substantially made. The platform and cross-bar of the foot-stool are covered with sheet brass, studded with brass nails. Adjustable to all positions for shaving and hair cutting.

The extraordinary demand for this chair is due as much to its handsome and symmetrical appearance as to its moderate cost. Over 3,000 of them are now in use.

**PRICES:**

Covered with best Mohair Plush, Green, Crimson or Maroon, or with Moquette..... \$40.00  
 Covered with Crimson Tapestry Brussels Carpet ..... 32.00

This chair may also be had in Cherry without any extra charge.

**KOCHS' WINDSOR BARBERS' CHAIR.**

Covered by Patents of Feb. 17, 1880.



This is a well-constructed, showy-looking chair, having an open back ; it is made of the best material, by the best of workmen and with the same perfection of detail that has won for our chairs a wide-spread reputation. The frame is made of solid Black Walnut, finished in oil, and is ornamented with veneered panels ; finely carved elephant heads adorn the arms. The machinery, which is strong and durable, is similar to that used on our Eureka chair, except that it is attached to both sides of the chair ; a slight pressure on the pedal at the rear permits the chair to be adjusted to all the necessary positions for shaving and hair cutting. The foot-stool is provided with an iron platform and cross-bar, neatly japanned.

**PRICE:**

Covered with Mohair Plush, in Green, Maroon or Crimson, or with Moquette. . . . . \$35.00

**KOCHS' GARDEN CITY BARBERS' CHAIR.**

Pat. Oct. 12, 1880.



Made of solid Black Walnut, well finished. This chair is similar in appearance to the No. 2; a prettier and more durable chair for the money is not made. It is adjustable to any desired position for shaving or hair cutting by the simplest device for that purpose ever invented. The platform of the foot-stool is covered with sheet brass.

**PRICES:**

Covered with Mohair Plush, Maroon, Crimson or Green, or with Moquette ..... \$33.00  
 Covered with Tapestry Brussels Carpet..... 28.00

**KOCHS' EUREKA BARBERS' CHAIR.**

Covered by Patents of Feb. 17th, 1880.



This chair is the prettiest, cheapest, strongest built and best chair for the money ever manufactured. So popular has this chair become that it has taxed our capacity to its utmost to keep pace with the demand for them. It is made of solid black walnut; the platform and cross-bar of the foot-stool are covered with sheet brass, studded with brass nails. The machinery for adjusting this chair is a new device, and is strong, simple and durable. Adjustable to every desired position for shaving or hair cutting. The seat of this chair can be taken out.

**PRICES:**

Covered with Mohair Plush, Maroon, Green or Crimson, or with Moquette.....	\$30.00
Covered with Tapestry Brussels Carpet.....	25.00

**KOCHS' BARBERS' CHAIR, No. 3.**

Patented Feb. 17, 1880.



Made of solid Black Walnut, well finished. The object in view when designing this chair was to make a very *durable*, *cheap* chair, and, though a handsome chair in appearance, durability was intended as its chief merit. The exterior is not elaborate, on account of the very low price at which it is sold. It is adjustable to any desired position for shaving or hair cutting.

**PRICE.**

Covered with Mohair Plush, Green or Crimson, or with Moquette.....	\$33.00
Covered with Tapestry Brussels Carpet.....	25.00

## KOCHS' MODERN RECLINING BARBERS' CHAIR, No. 1.

Covered by our Patents of Feb. 17, 1880.



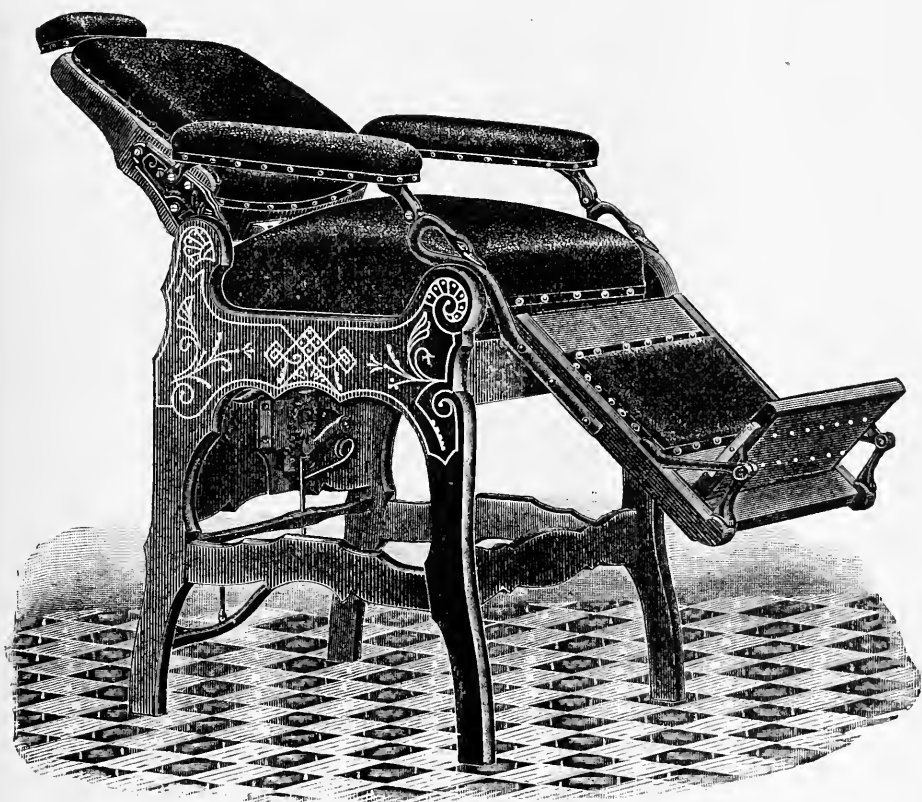
Frequent and repeated inquiry for a good Reclining Barbers' Chair has induced us to bring out this chair. It is the result of long and careful study, as to the particular wants of the trade, and is put upon the market with the conviction that it is just such a chair as has long been demanded. Its shape, as will readily be seen, is an improvement over all other reclining chairs made, the outlines being natural and pleasing. Another improvement is the strong front and rear brace, which we have introduced in the lower frame, and which strengthens it materially. A distinctive feature is the simple mechanism for placing and retaining the chair in any desired position. The nicety with which the different parts are balanced and their entire freedom from friction, permits this chair to be adjusted from an upright to a perfectly horizontal position, by a light pressure upon the foot pedal at the rear. Securely attached to the upper part of this chair, on either side, is a strong ornamental iron plate, the same being pivoted to the lower frame. This construction permits the back to be easily removed, and allows the chair to be shipped in a small box. We make this chair in black walnut, engraved with gilt lines; the foot rest is covered with sheet brass and can be adjusted to suit the length of legs of different persons.

### PRICE.

Upholstered in carpet, with bronze trimmings.....	\$25.00
“ in best plush, green, maroon or crimson, with nickel-plated trimmings...	35.00

## KOCHS' MODERN RECLINING BARBERS' CHAIR, No. 1.

Covered by our Patents of Feb. 17, 1880.



RECLINING POSITION.



## CLOUGH'S AUTOMATIC RECLINING BARBERS' CHAIR.

Manufactured solely by Theo. A. Kochs, under Patents of June 15, 1880.



This chair is the invention of Mr. Joseph Clough, a barber at Providence, R. I. Mr. Clough is very ingenious, and a man of practical ideas. His chair was brought to our notice by one of our agents, while on an eastern trip, and so impressed were we with its mechanical merits that negotiations were entered into by which we have acquired the sole and exclusive right to manufacture these chairs, four hundred (400) of which are already in use. It is simple and substantial in its construction, and not liable to get out of order. It is called *automatic* because the occupant can adjust the chair to its different positions; it can also be operated by the workman, by moving the foot-rest up or down with his hand or foot. It is limited to two positions, viz., for hair cutting and shaving. In either position it is firmly locked and held by springs under the seat. The above engraving shows the position for hair cutting, the position for shaving being illustrated on the opposite page. The frame of this chair is made of black walnut, strongly bolted and screwed to an iron frame under the seat. The automatic foot rest, described on page 21, is of brass. The seat, back and leg-rest are covered with cane, making a very cool and comfortable chair, particularly adapted to warm climates.

Price, \$28.00.



## **CLOUGH'S AUTOMATIC RECLINING BARBERS' CHAIR.**

Manufactured solely by Theo. A. Kochs, under Patents of June 15, 1880.

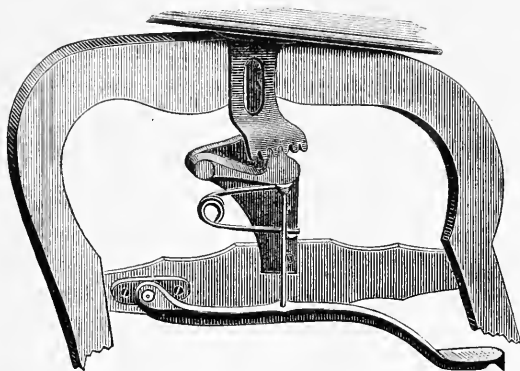


**RECLINING POSITION.**

The above illustration shows the Automatic Reclining Barbers' Chair, in position for shaving. To change from the upright to the reclining position the occupant has but to raise the brass foot-rest with his foot, when the chair immediately takes the desired position. In doing this, the leg rest raises, the seat slides smoothly forward in a groove, about three inches, and the back, which is pivoted, recedes. After shaving, the customer raises up and leans forward, when the chair resumes its first position. All of this is accomplished without the slightest noise or jar. The rod forming the pivot, on which the foot-rest is hinged, is surrounded with two spiral springs; the action of these springs hold the foot-rest against the leg rest (see illustration on opposite page). The cross-bar can then be reached by a person with very short legs, and can be pushed into any desired position against the resistant pressure of the springs, to the length of the legs of any person. The above illustration shows the foot-rest as it appears when pressed downward.

## BARBER CHAIR MACHINERY.

### EUREKA MACHINERY.



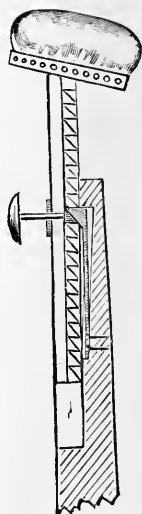
The machinery used on our Eureka Chairs, as shown in illustration, is simple, yet strong and durable. It permits the chair to be adjusted to any position, where it is firmly and immovably held. Covered by patents of Feb. 19, 1880.

### KOCHS' IMPROVED HEAD-REST

#### ATTACHMENT.

It is put on the chair in such a manner as to leave no portion of it in view except a small silver-plated button under the Head-Res, which, if pressed upon, will allow the Head-Res to slide down. Its advantages over the old style which are used on all other chairs are as follows :

- 1st. It cannot break.
- 2d. The spring cannot fall out of place.
- 3d. The lever cannot bend out of shape.
- 4th. It is not an obstruction.
- 5th. It will not let the head-rest slip out of position.
- 6th. It need never be replaced.



This arrangement for adjusting Barbers' Chairs has become so well known and has been so universally endorsed by Barbers that there does not now remain any doubt whatever of its superiority over all others.

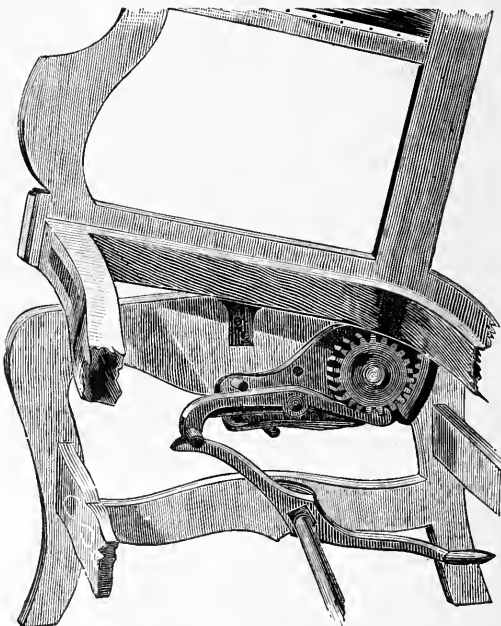
The points pre-eminently in its favor, and upon which its merits are based, may be summed up as follows :

1st. *Perfect safety*, which is a positive necessity. The chair cannot possibly slip out of place and alarm the occupant, because the machinery forms a *perfect lock*.

2d. *Strength*, since the chair is supported at both sides and directly from the back, where the greatest weight rests, thereby overcoming the objection to chairs supported from the front.

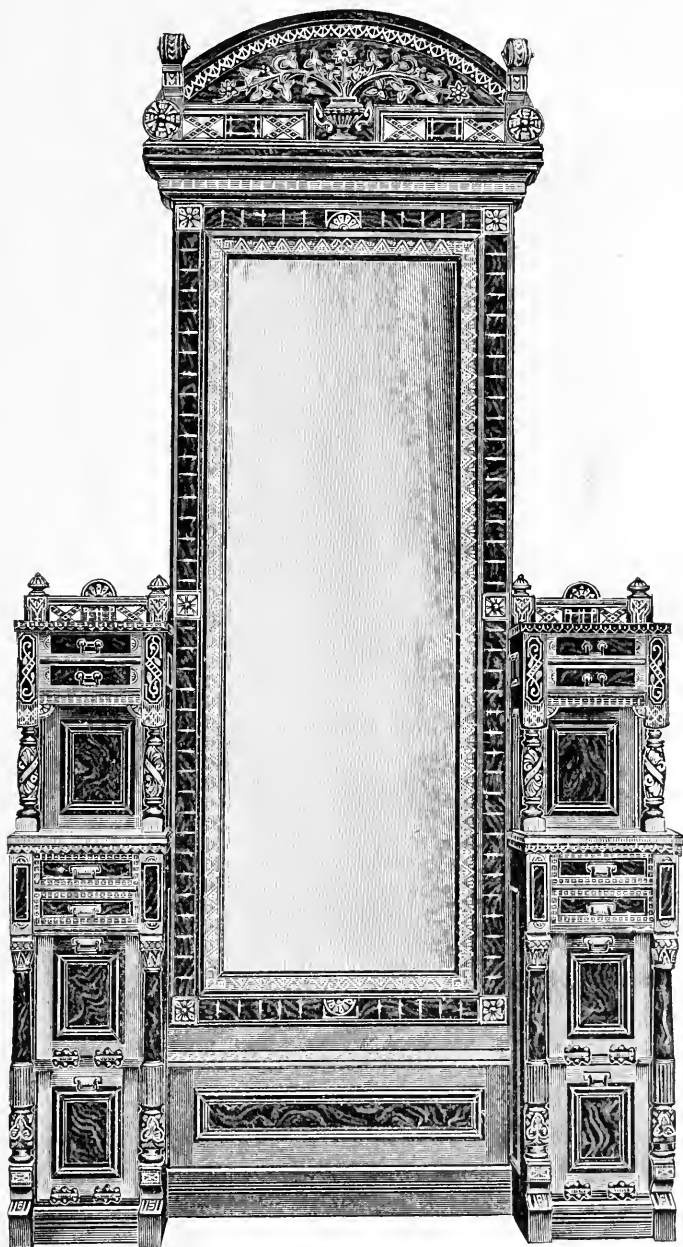
3d. *Absence of friction*, because when the foot lever is pressed down and the wheels become disengaged, the chair moves perfectly free and with the greatest ease.

The *springs* which are now used in this machinery, are made of one-quarter (¼) inch round English steel wire, finely tempered, and removes all danger of breakage.



**DRESSING CASE, No. 1.**

Our Design of 1884.



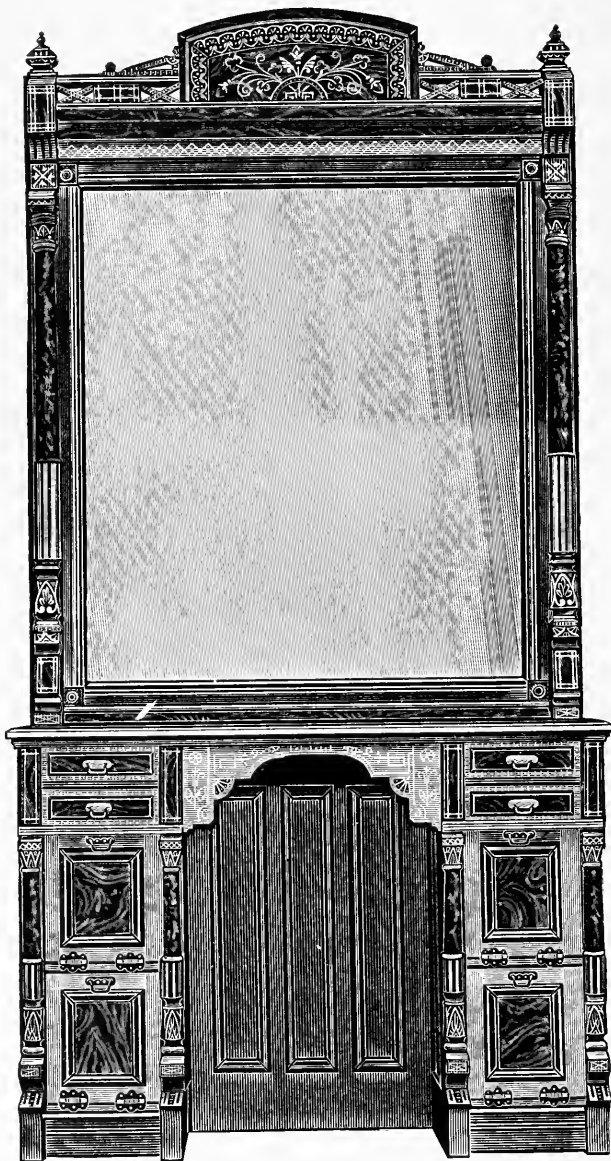
Made of Black Walnut, veneered, carved and engraved; with gilt trimmings.  
French plate mirror, 24x72 inches ; Tennessee marble slabs (4 pieces).

Height of Dressing case, 9 ft. 10½ inches ; width of Dressing case 5 ft. 2 inches.

Price, \$135.00.

**DRESSING CASE, NO. 2.**

Our Design of 1884.



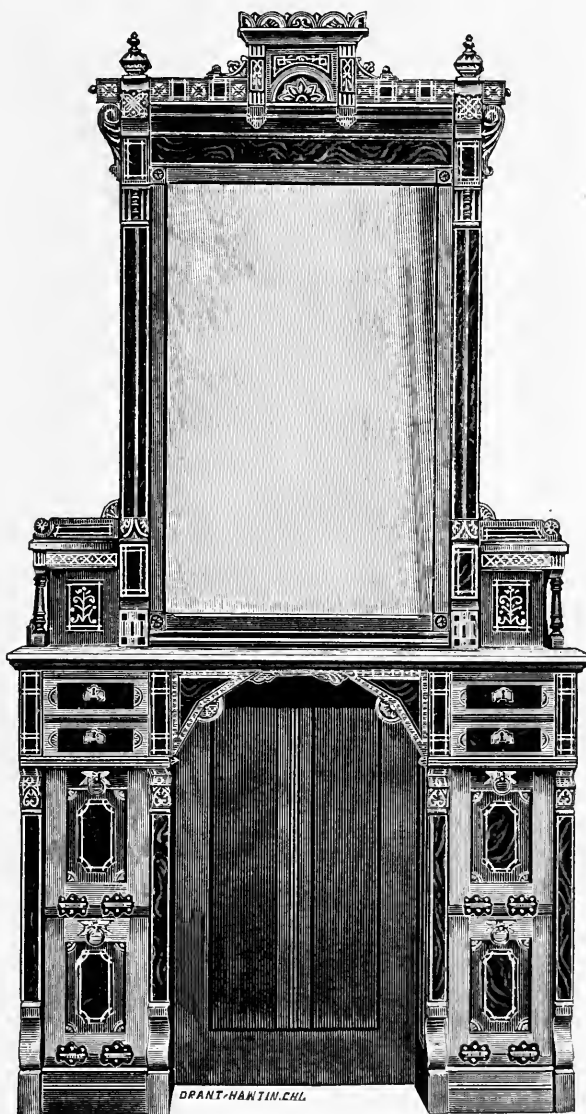
Made of Black Walnut, veneered, carved and engraved ; with gilt trimmings.  
French plate mirror, 44x50 inches ; Italian marble slab.

Height of Dressing Case, 9 ft. 2 inches ; width of Dressing Case, 4 ft. 8 inches.

Price, \$100.00.

**DRESSING CASE, No. 3.**

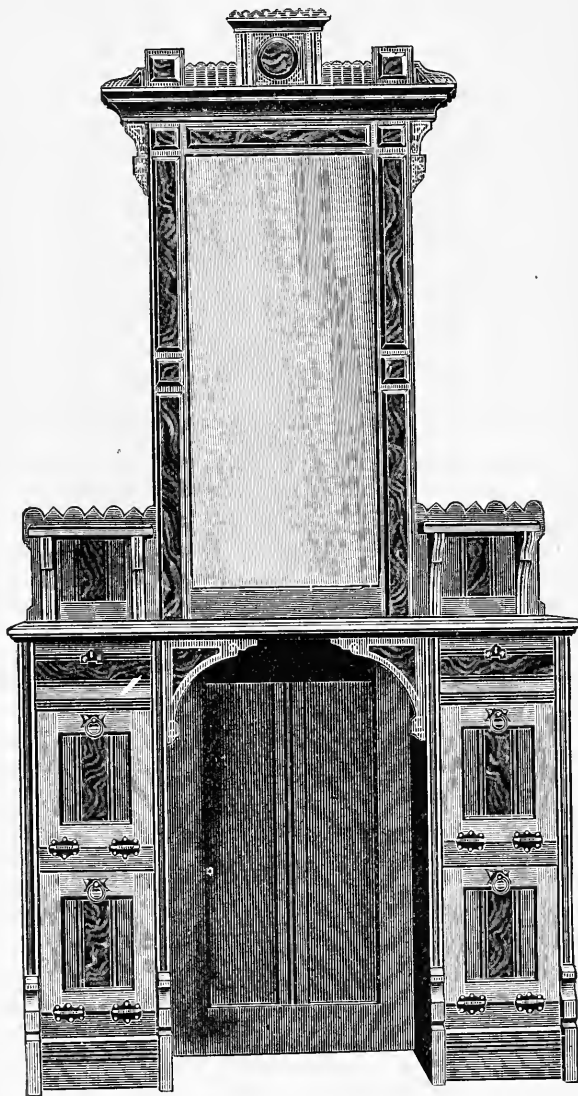
Our Design of 1884.



Made of Black Walnut, veneered, carved and engraved ; with gilt trimmings.  
 French plate mirror, size, 26x40 inches ; Italian marble slabs (3 pieces).

Height of Dressing Case, 8 ft.  $\frac{1}{2}$  inch ; width of Dressing Case 4 ft. 2 inches.

Price, \$60.00.

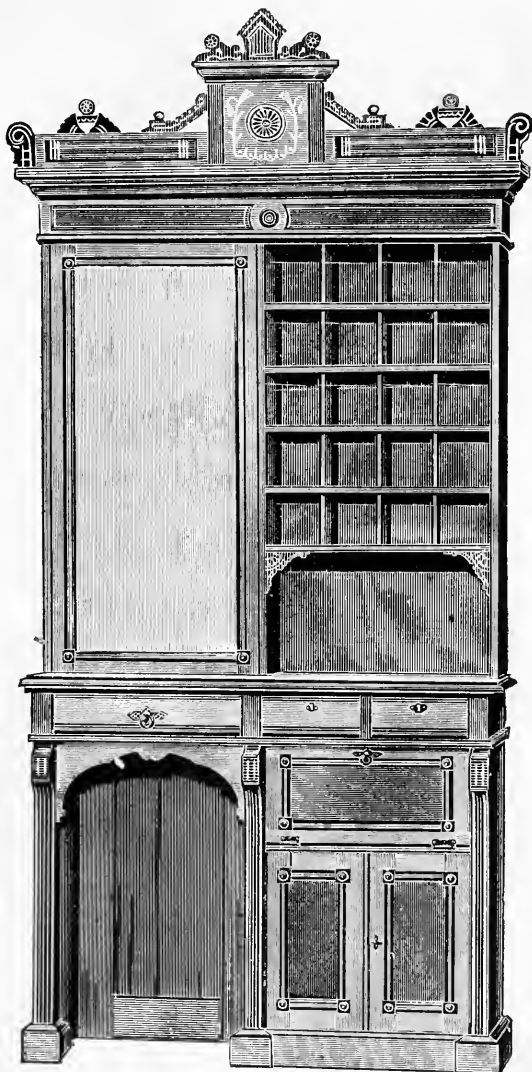
**DRESSING CASE, No. 4.****Our Design of 1884.**

Made of Black Walnut, veneered and engraved, with gilt trimmings. French plate mirror, size 18x40 inches ; Italian marble slabs (3 pieces).

Height of Dressing Case, 7 ft. 11½ inches ; width of Dressing Case, 4ft. ½ inch.

**Price, \$40.00.**

**COMBINATION FIXTURE, No. 2.**



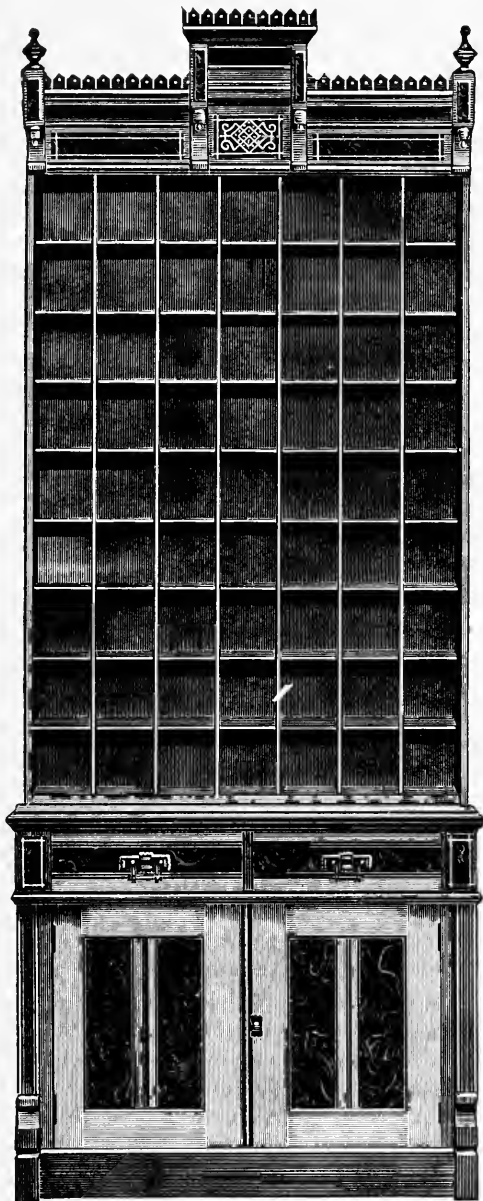
**Made of Black Walnut, with Nickel-Plated Trimmings.**

PRICES :

18x40, German Plate.....	\$35.00
18x40, French “ .....	36.50

**MUG CASE, WITH BASE.**

**WITH REGULAR PIGEON HOLES.**



Made of Black Walnut, veneered and carved; the metal trimmings are gilt. Size of pigeon holes,  $6 \times 5\frac{1}{4}$  inches. We make the following sizes :

## PRICES :

42 hole Mug Case, with base.	\$25.00
63 " " "	30.00

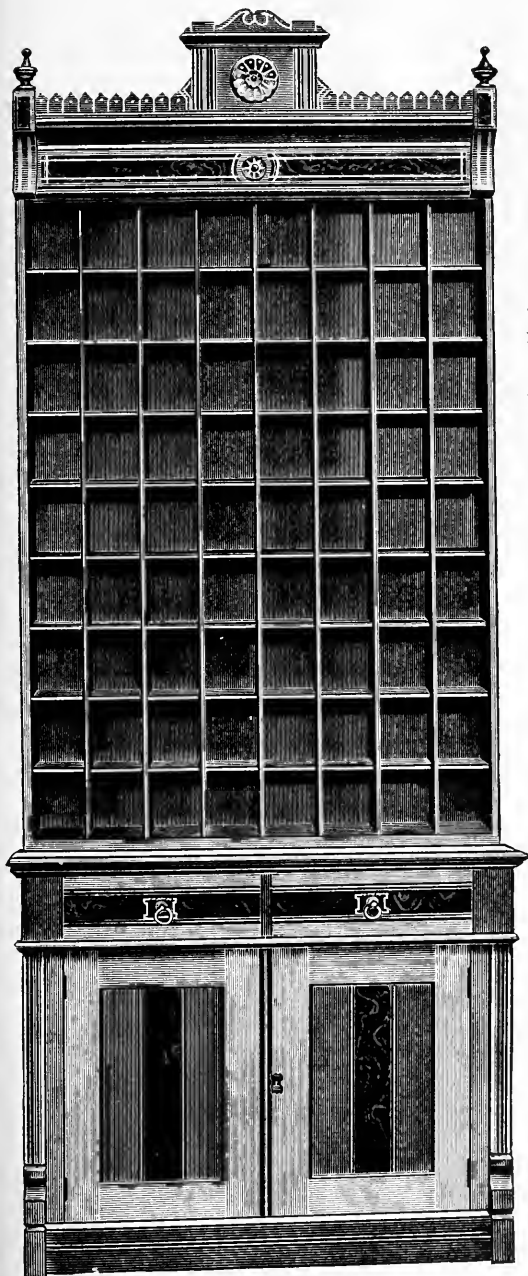
We can also furnish these cases with glass doors at an additional cost of \$5.00 for the 42 hole case, and \$5.50 for the 63 hole case.

## Our Design of 1884.



**MUG CASE, WITH BASE.**

WITH STRIPS IN FRONT.

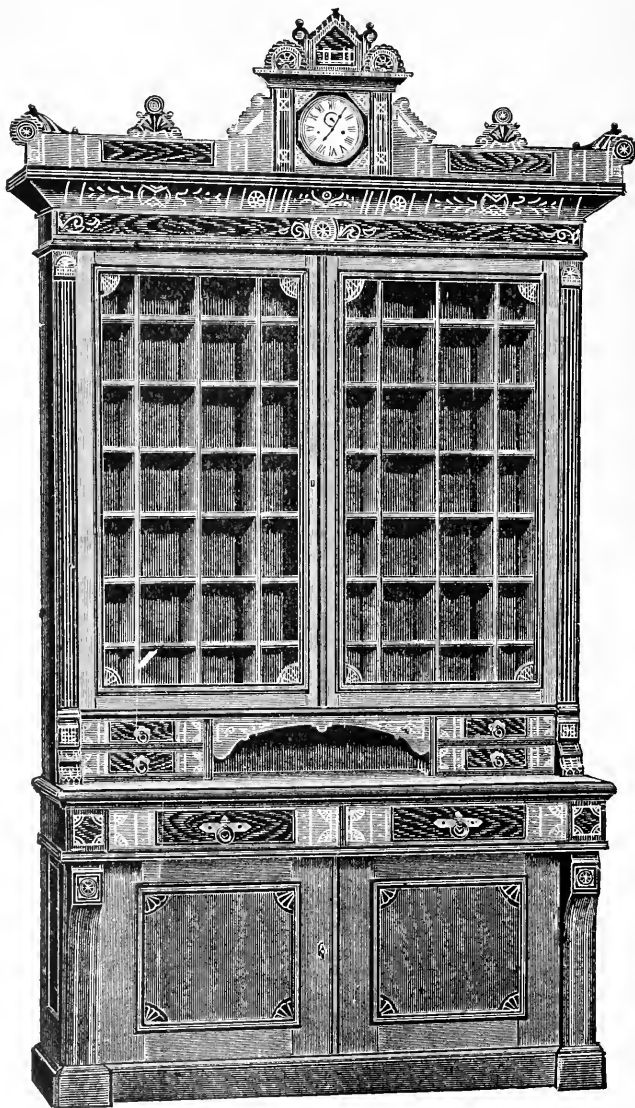


Made of Black Walnut, veneered and carved; the metal trimmings are in gilt. The pigeon holes in these cases are made by running strips of wood up and down and letting them into the shelves, to which they are securely fastened. Viewed directly from the front they cannot be distinguished from cases with regular pigeon holes, and which cost more; size of pigeon holes  $5\frac{1}{2} \times 5$  inches. We make them in the following sizes:

## PRICES:

49 hole Mug Case, with base...	\$22.25
72 " " " " ....	25.50

Please take notice that other dealers are offering a 72 hole Mug Case, similar to above, for \$35.00, forgetting to mention, however, that it is a *strip* case.

**ORNAMENTAL MUG CASE.**

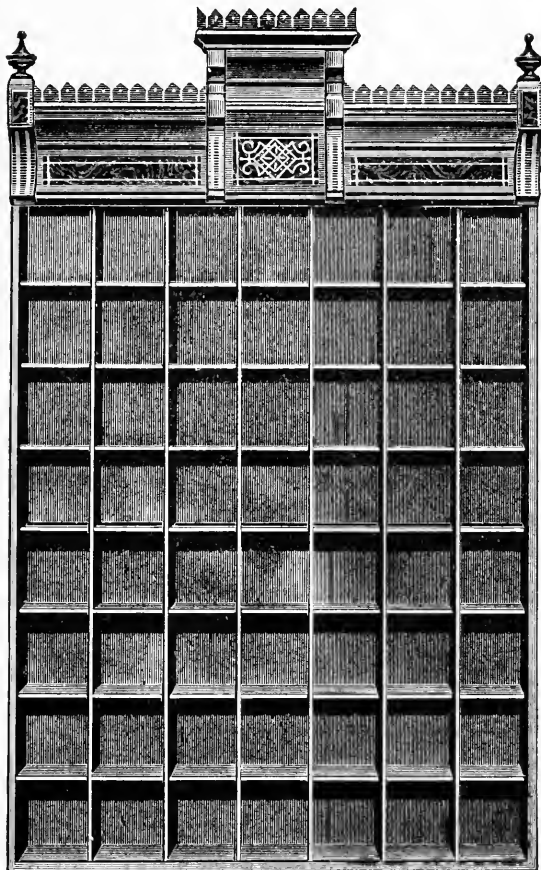
Made of Black Walnut, engraved and veneered ; nickel plated trimmings ;  
capacity, 56 mugs.

Price, with Clock.....	\$50.00
“ without Clock.....	45.50

**MUG CASE.**

WITH REGULAR PIGEON HOLES.

Our Design of 1884.



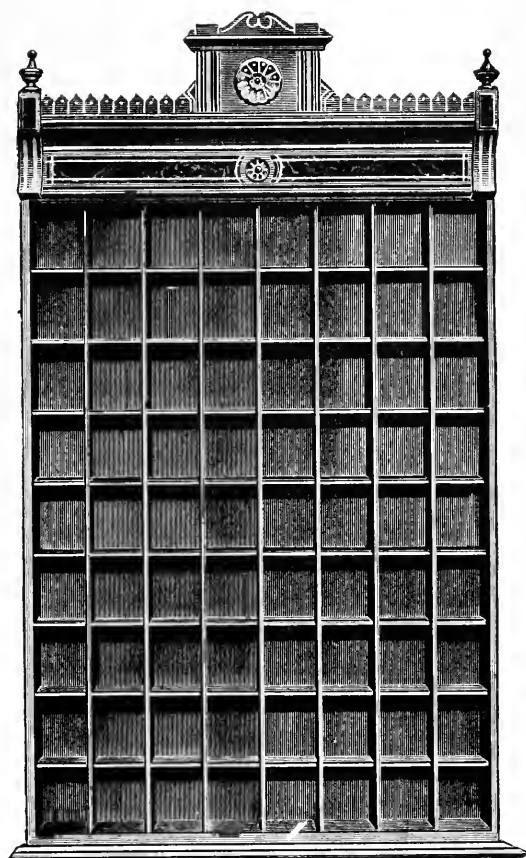
Made of Black Walnut, with backs of stained pine ; veneered and carved. The pigeon holes in these cases are regularly made, with solid walnut partitions extending through to the back. Size of pigeon holes  $6 \times 5\frac{1}{4}$  inches.

## PRICES :

25 hole Mug Case.....	\$ 6.75
30 " " .....	8.00
42 " " .....	11.00
56 " " .....	14.00
63 " " .....	15.75

**Larger sizes of this Style of Mug Case made to order at the rate of 25 cents per pigeon hole.**

Our customers will please notice an advance in price of the 25 hole mug case; formerly we made them plain ; we make them now exactly after style of above engraving, with full cornice top, carved and veneered. Parties desiring a cheaper case will find illustrations and quotations of same on page 32.



## MUG CASE.

WITH STRIPS IN FRONT.

Our Design of 1884.

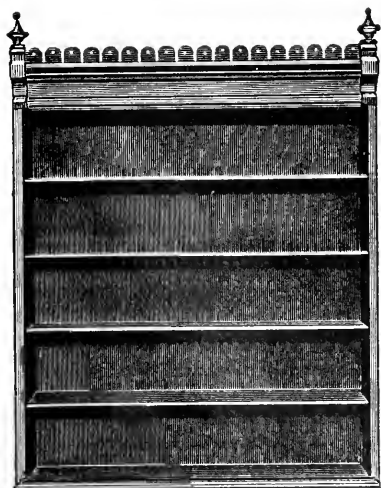
Made of Black Walnut, with carved top. The pigeon holes in these cases are made by running strips of wood up and down and letting them into the shelves, to which they are securely fastened. Size of pigeon holes,  $5\frac{1}{4} \times 5$  inches.

We make the following sizes:

### PRICES.

20 hole Mug Case, with strips. .	\$3.75
35 " " " " ..	4.75
49 " " " " ..	7.00
72 " " " " ..	10.00

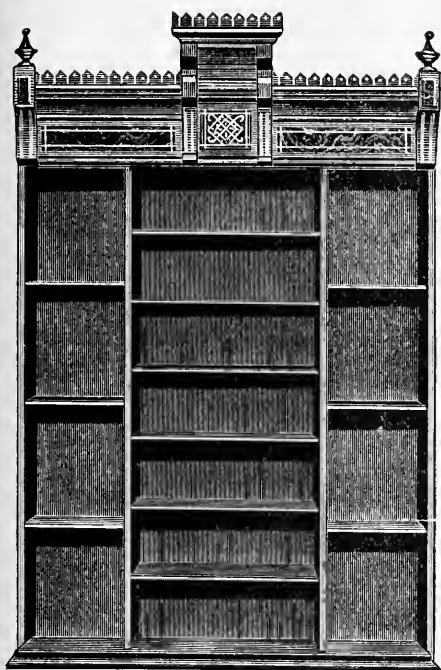
The 20 and 35 hole are the same as shown in engraving, except that they have no ventered panels at the top.



## SHELF CASE, No. 3.

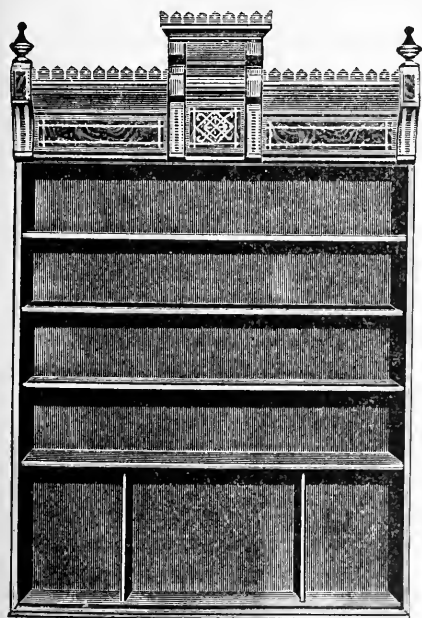
Made of Black Walnut. The best case in the market for the money. The space between the shelves measures  $5\frac{1}{4}$  inches in height.

Price, \$3.25.

**SHELF CASE No. 1.**

(Our Design of 1884.)

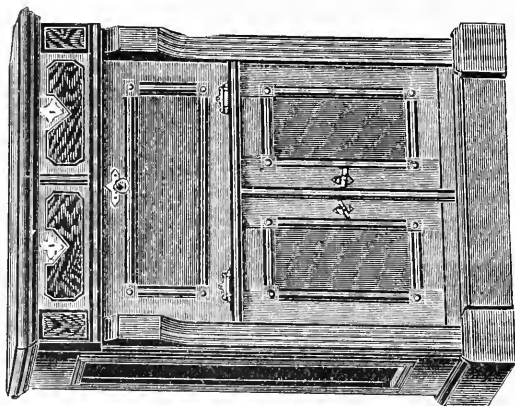
Made of Black Walnut, veneered and carved. These cases are intended for the reception of both mugs and bottles, and will be found very convenient.

**Price, \$10.00****SHELF CASE No. 2.**

(Our Design of 1884.)

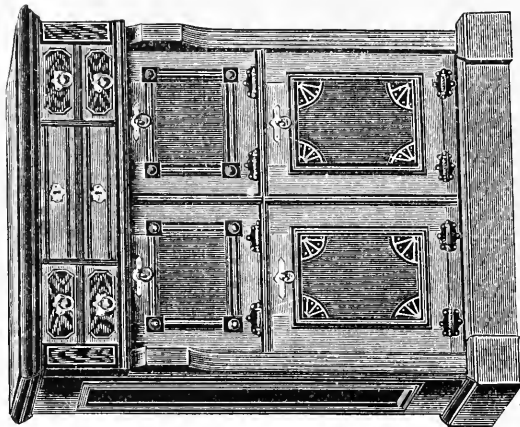
Made of Black Walnut, veneered and carved. The demand for Cases of different design from the ordinary mug cases has led us to make this style of Case.

**Price, \$8.50**

**CABINET, No. 2.**

Made of Black Walnut, nickel-plated trimmings ; spring hinges on upper doors ; locks on all drawers.

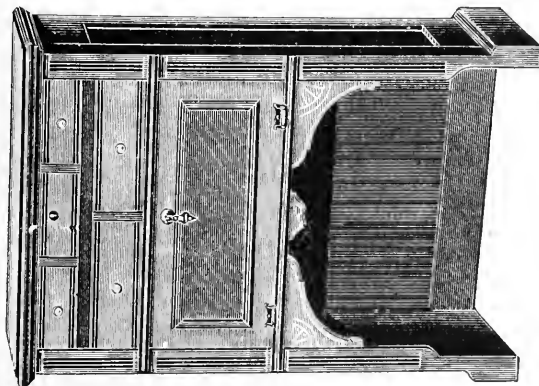
Price, Wood Top, \$14.00 ; Italian Marble Top, \$17.00

**CABINET, No. 1.**

Made of Black Walnut, nickel-plated trimmings ; spring hinges on all doors ; locks on two center drawers.

Price, Wood Top, \$18.00 ; Italian Marble Top, \$21.00

**WORK-STAND, No. 1.**

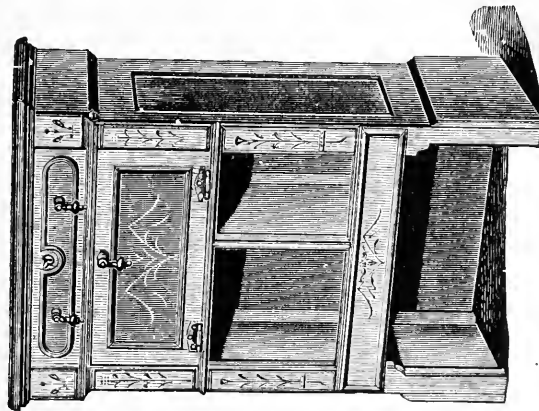


Made of Black Walnut ; spring hinges on door ; lock on upper center drawer.

**PRICE :**

Wood Top.....\$10.00  
Italian Marble Top..... 13.00

**WORK-STAND, No. 2.**

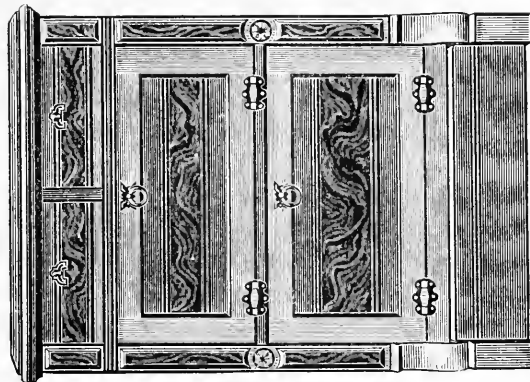


Made of Black Walnut ; spring hinges on door ; lock on drawer.

**PRICE :**

Wood Top.....\$ 9.00  
Italian Marble Top..... 12.00  
Furnished with an additional door to cover the two lower openings for \$1.00 extra.

**WORK-STAND, No. 3.**



Made of Black Walnut, with veneered panels and gilt trimmings. Spring hinges on doors ; lock on drawer.

**PRICE :**

Wood Top.....\$12.00  
Marble Top..... 15.00

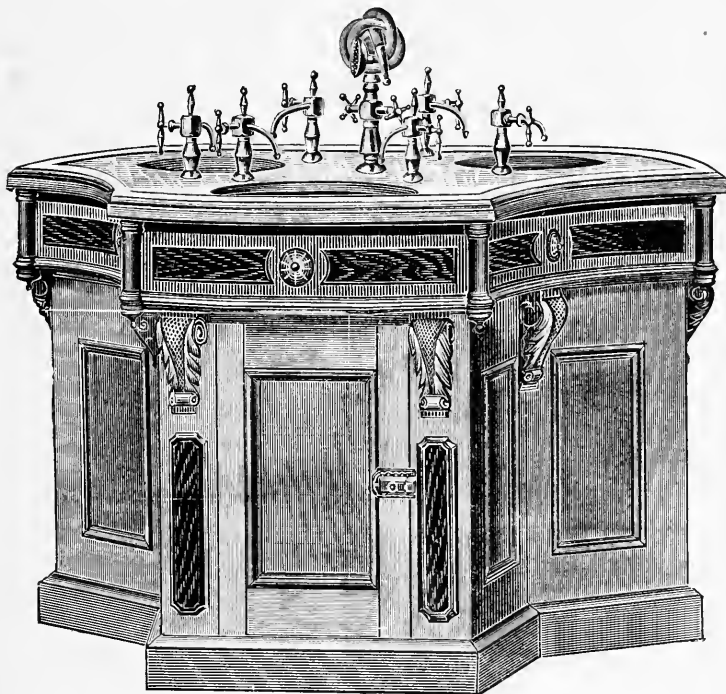
**FOUR-BOWL CENTER WASH-STAND.**

Made of Black Walnut, carved and veneered; fitted with Italian marble slab,  $1\frac{1}{4}$  inch thick, and countersunk. 14 inch patent overflow basins, with nickel-plated plugs and chain; best nickel-plated Fuller basin cocks with drop handles for hot and cold water; a center combination hot and cold water shampooing cock, and nickel-plated shampoo sprinkler.

**Price Reduced to \$115.00.**

We wish to draw particular attention to the style and finish of this wash-stand, which is intended for first-class shops only. Finely turned pillars with ornamental caps are used, and all trimmings and fittings are of the best quality. Intending purchasers should not be misled by the apparently lower prices quoted by other dealers, who furnish a flashy and cheaply gotten up wash-stand, with ordinary compression cocks.



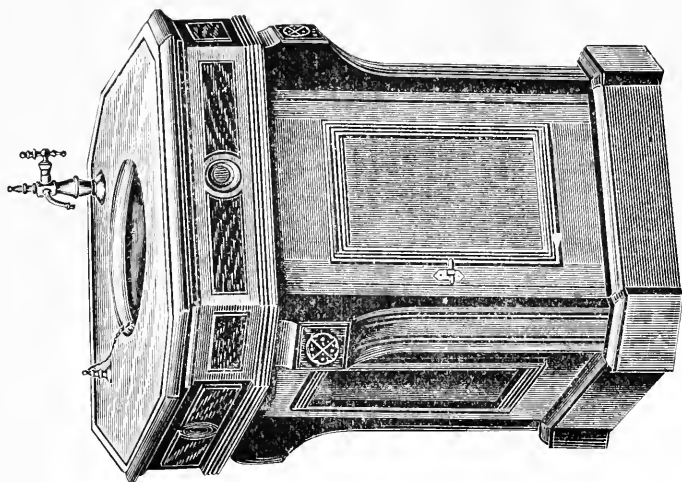
**THREE-BOWL CENTER WASH-STAND.**

Made of Black Walnut, carved and veneered ; fitted with Italian marble slab,  $1\frac{1}{4}$  inch thick, and countersunk ; 14 inch patent overflow basins, with nickel-plated plugs and chains, best nickel-plated Fuller basin cocks, with drop handles for hot and cold water ; a center combination hot and cold water shampooing cock, with hose and nickel-plated shampoo sprinkler.

**Price Complete, \$90.00.**

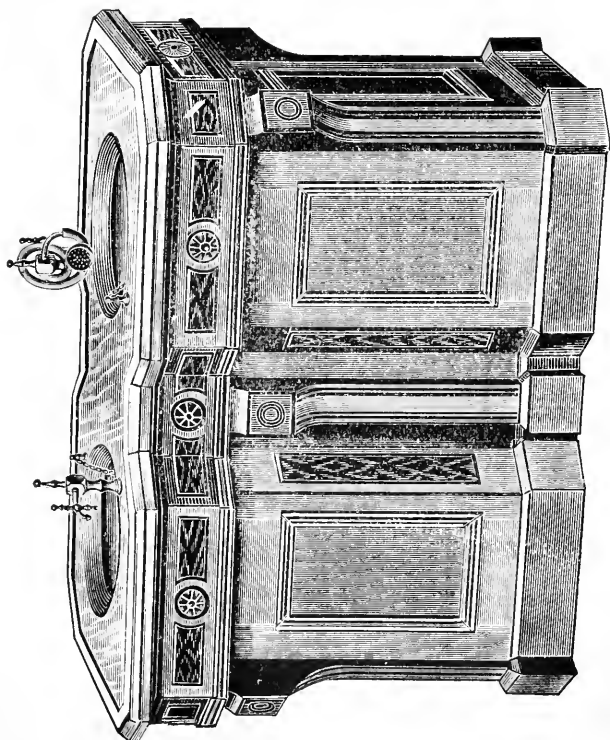
Furnished with three nickel-plated compression cocks, for cold water only, with hose and nickel-plated shampoo sprinkler, and *without* the center shampooing cock, for

**\$70.00.**

**ONE-BOWL CENTER WASH-STAND.**

Made of Black Walnut, carved and veneered; fitted with Italian marble slab, 14 inch thick, and countersunk; 14 inch patent overflow basin, with nickel-plated plug; best nickel-plated Fuller basin cock with drop handle; nickel-plated chain stay and chain; and a nickel plated shampoo sprinkler with hose.

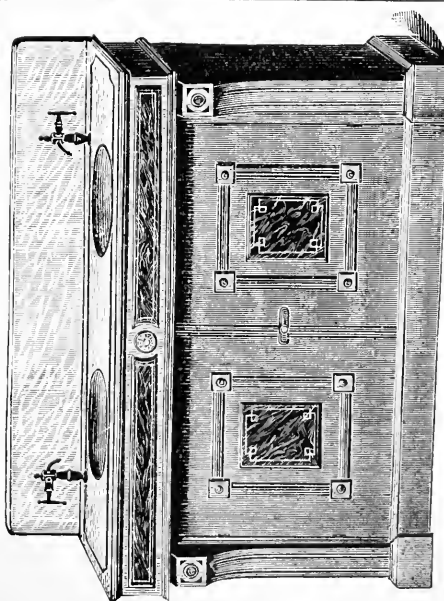
**Price, \$30.00.**

**TWO-BOWL CENTER WASH-STAND.**

Made of Black Walnut, carved and veneered; fitted with Italian marble slab, 14 inch thick, and countersunk; 14 inch patent overflow basin and nickel-plated plugs; best nickel-plated Fuller basin cocks with drop handles; nickel-plated chain stay and chain, and a nickel-plated shampoo sprinkler with hose.

**Price, \$55.00.**

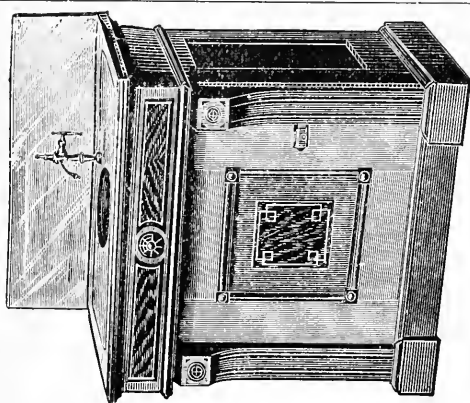
**TWO-BOWL STATIONARY  
WASH-STAND.**



Made of Black Walnut, carved and veneered ; fitted with Italian marble slab, 14 inch thick, and countersunk, with 8 inch back ; 14 inch patent overflow basins, with nickel-plated plugs ; best nickel-plated Fuller basin cocks, with drop handles ; nickel-plated chain stay and chain, and a nickel-plated shampoo sprinkler and hose.

**Price, \$45.00.**

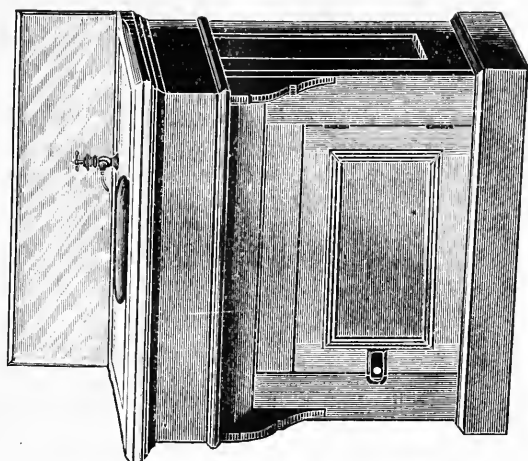
**ONE-BOWL STATIONARY  
WASH-STAND,  
No. 2.**



Made of Black Walnut, carved and veneered ; fitted with Italian marble top 14 inch thick, and countersunk, with 8 inch back ; 14 inch patent overflow basin, with nickel-plated plug ; best nickel-plated Fuller basin cock, with drop handles ; nickel-plated chain stay and chain, and a nickel-plated shampoo sprinkler and hose.

**Price, \$25.00.**

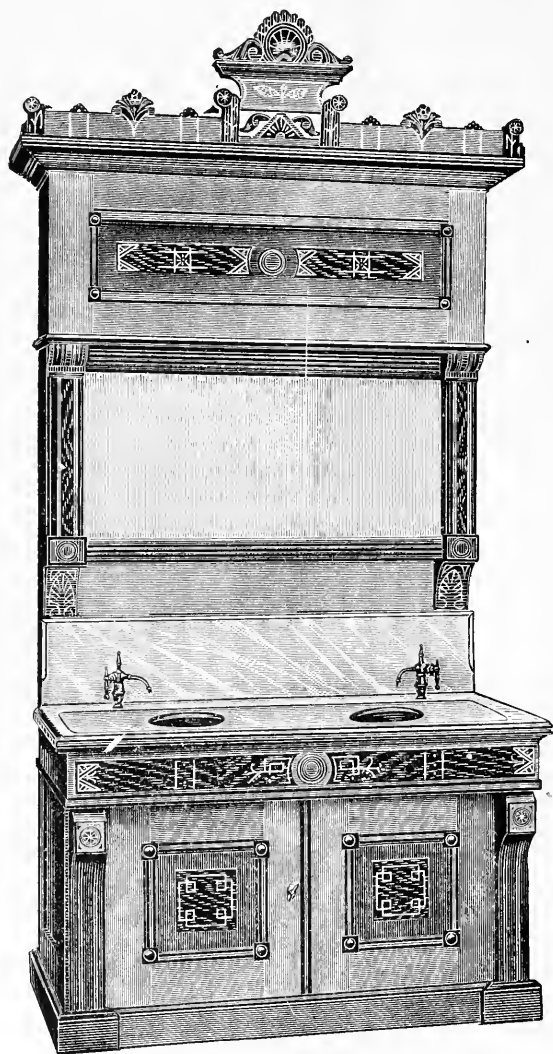
**ONE-BOWL STATIONARY  
WASH-STAND,  
No. 1.**



Made of Black Walnut, fitted with Italian marble slab 14 inch thick, and countersunk, with 8 inch back ; 14 inch patent overflow basin, with nickel-plated plug and chain ; nickel plated compression cock and nickel plated shampoo sprinkler with hose.

**Price, \$22.00.**

**TWO-BOWL PORTABLE WASH-STAND.  
WITH MIRROR.**



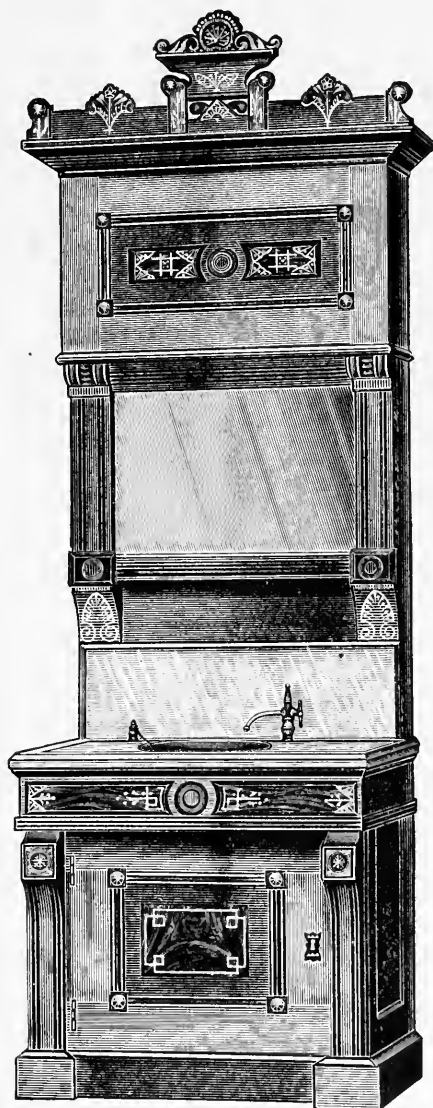
**Combining Wash-Stand, Water-Tank and Looking-Glass.**

Made of Black Walnut, carved and veneered; fitted with Italian marble slabs  $1\frac{1}{2}$  inch thick, and countersunk, with 9 inch back; 14 inch patent overflow basins with nickel-plated plugs and chain; best nickel-plated Fuller basin cocks with drop handles (or self-closing faucet, if preferred) and a nickel plated shampoo sprinkler with hose. German plate mirror, 18x40.

**Price, \$60.00.**

**ONE-BOWL PORTABLE WASH-STAND.**

WITH MIRROR.

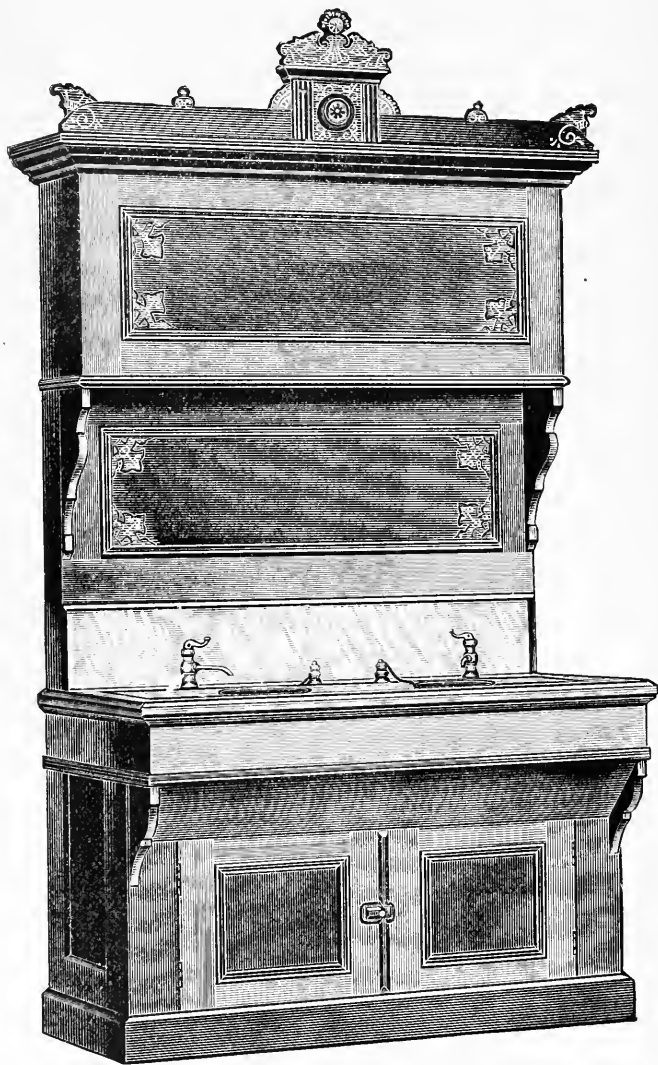
**Combining Wash-Stand, Water-Tank and Looking-Glass.**

Made of Black Walnut, carved and veneered. Fitted with Italian Marble slabs  $1\frac{1}{4}$  inch thick and countersunk, with 9-inch back ; 14-inch patent overflow basin with nickel-plated plug and chain ; best nickel-plated Fuller basin cock, with drop handle, or self-closing faucet if preferred, and a nickel-plated shampoo sprinkler with hose. German plate mirror, 16 x 24.

**Price, \$42.00**

**TWO-BOWL PORTABLE WASH-STAND.**

PLAIN.

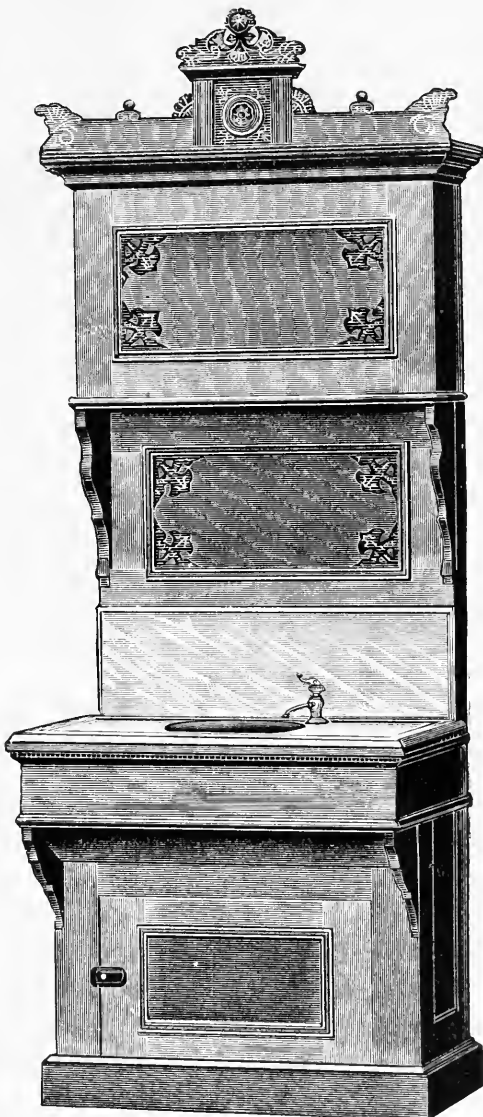
**Combining Wash-Stand and Water-Tank.**

Made of Black Walnut; fitted with Italian marble slab  $1\frac{1}{4}$  inch thick and countersunk, with 9 inch back; 14 inch patent overflow basin with nickel-plated plugs and chain; nickel-plated self-closing faucet, and a nickel-plated shampoo sprinkler, with hose.

Price, \$50.00

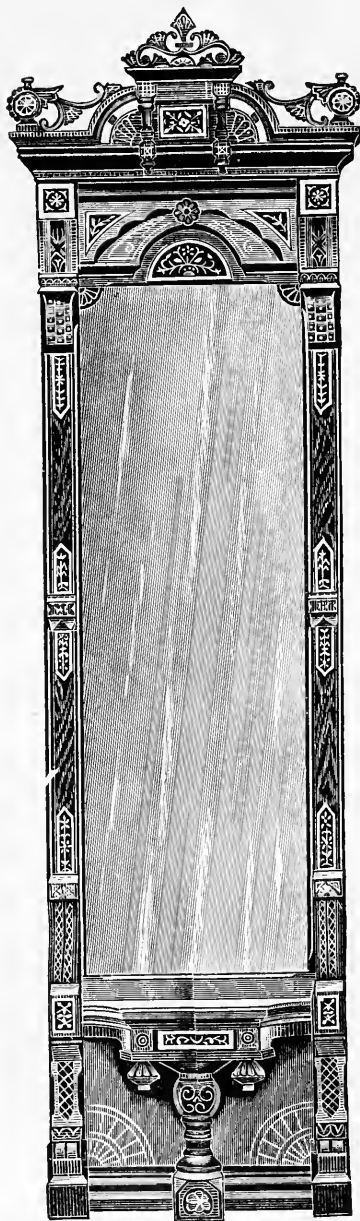
**ONE-BOWL PORTABLE WASH-STAND.**

PLAIN.

**Combining Wash-Stand and Water-Tank.**

Make of Black Walnut; fitted with Italian marble slab  $1\frac{1}{4}$  inch thick and countersunk, with 9 inch back; 14 inch patent overflow basin with nickel-plated plug and chain; nickel-plated self-closing faucet, and a nickel-plated shampoo sprinkler, with hose.

Price, \$35.00

**PIER GLASS No. 11.**

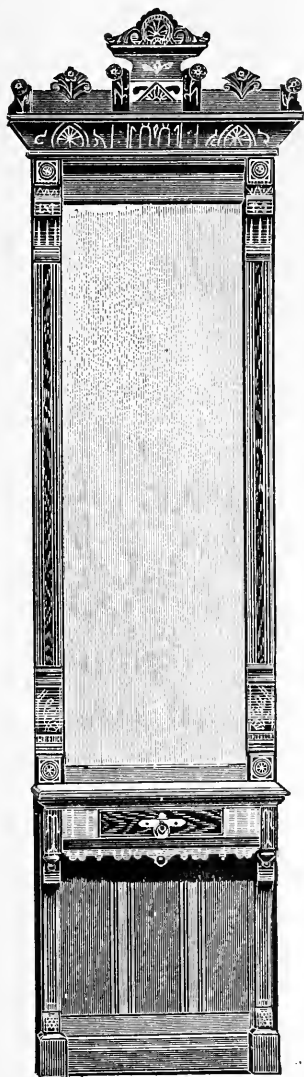
## PRICES :

20x60 .....	\$46.00
20x72 .....	55.00
24x72 .....	60.00

The frame of this glass is carved and beautifully inlaid with various woods.  
This glass is particularly adapted for a dressing glass.



**PIER CLASS No. 9.**

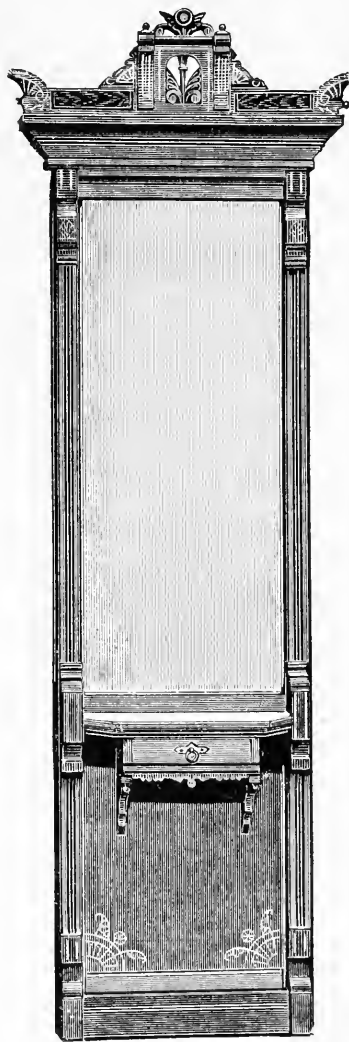


**Made of Black Walnut, Carved, Veneered and Engraved, with Marble Top Base.**

**PRICES :**

20x48, German plate.....	\$26.00
20x48, French plate.....	28.00
20x50, " " .....	32.50
20x60, " " .....	36.00

**PIER CLASS No. 10.**

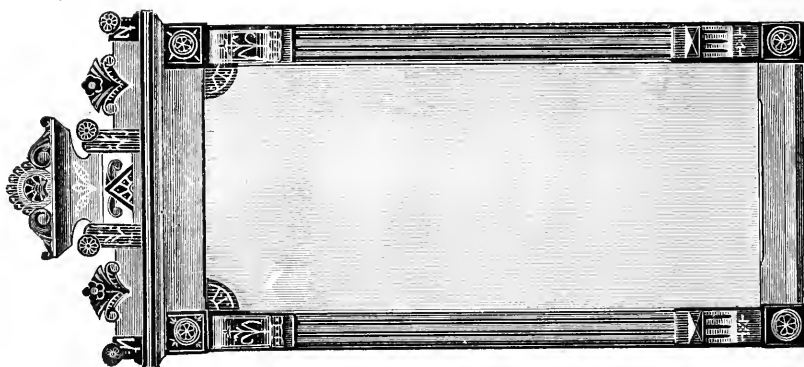


**Made of Black Walnut, with Marble Top Base.**

**PRICES :**

18x40, German plate.....	\$16.00
18x40, " " beveled.....	17.00
18x40, French plate.....	17.50
20x48, German " .....	21.00
20x48, " " beveled .....	23.00
20x48, French " .....	23.00

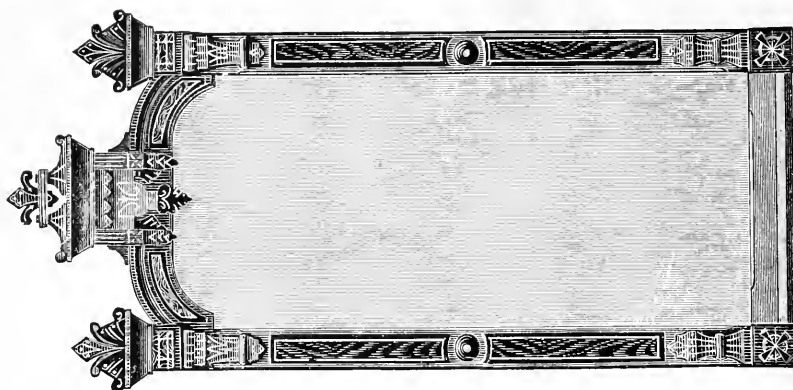
## LOOKING GLASS No. 7.



Made of Black Walnut, carved, veneered and engraved.

20 x 45 German Plate.....	13.00
20 x 45 French Plate.....	15.00
30 x 48 German Plate.....	14.00
30 x 48 German Plate, beveled.....	16.00
20 x 48 French Plate.....	16.00

## LOOKING GLASS No. 8.

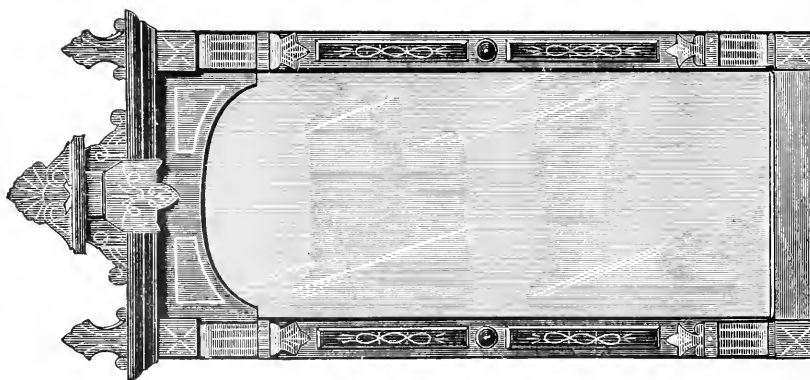


Made of Black Walnut, carved, veneered and engraved.

## PRICES:

18 x 40 German Plate.....	\$ 8.50
18 x 40 French Plate.....	10.00

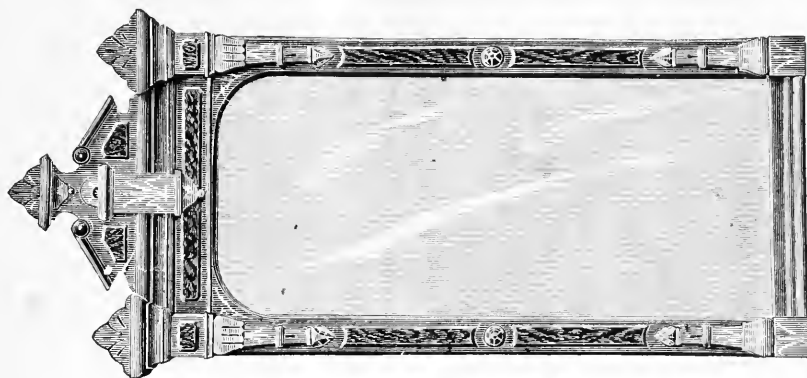
## LOOKING GLASS No. 5.



Made of Black Walnut, with raised panels, engraved and gilded; fitted with German plate.

Price, 18 x 40, \$7.00.

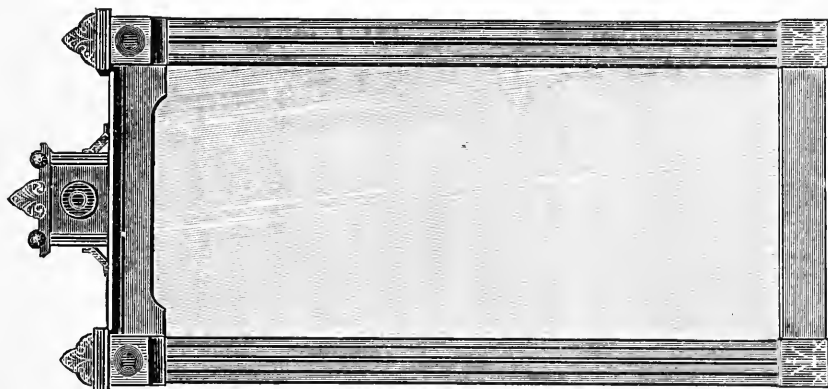
LOOKING GLASS No. 2.



Price, 18 x 40.....\$8.00

Made of Black Walnut, with raised veneered panels. Fitted with German Plate.

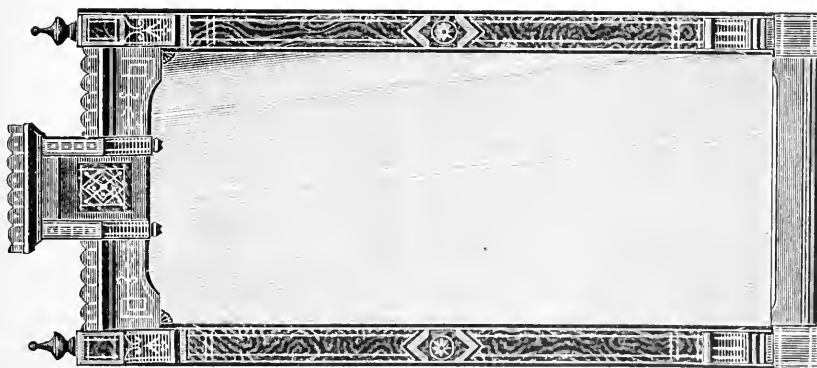
LOOKING GLASS No. 3.



Price—16 x 28, \$5.25 ; 18 x 30, \$5.50 ; 18 x 36, \$6.00 ; 18 x 40, \$6.50

Made of Black Walnut. Fitted with German Plate.

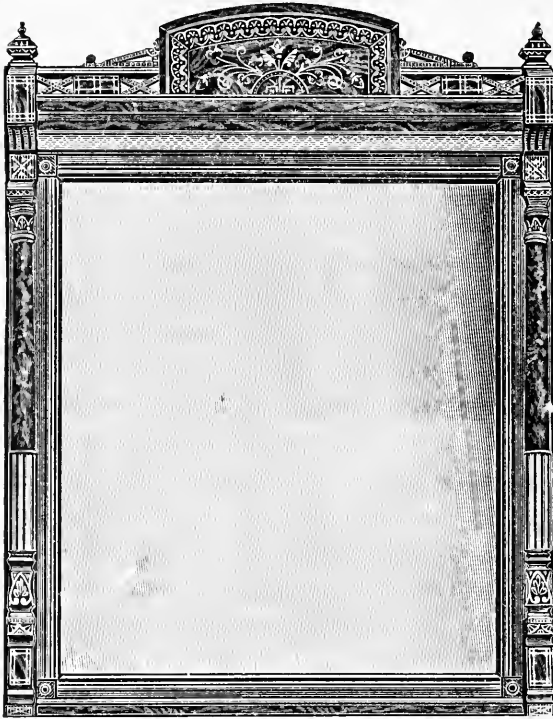
LOOKING GLASS No. 4.



Price—Fitted with German Plate, 18 x 40, \$8.50 ; French Plate, 18 x 40, \$10.00

Made of Black Walnut, veneered and engraved. Fine Oil Finish.

**MANTEL CLASS, No. 3.**

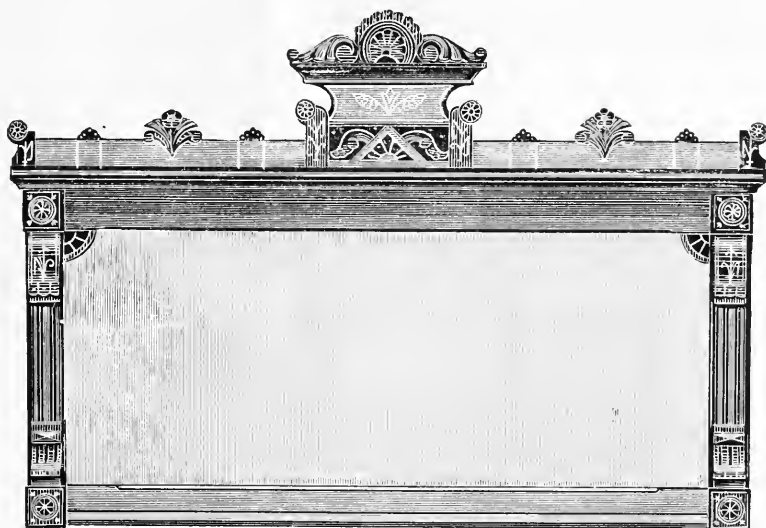


**Made of Black Walnut, Handsomely Carved and Veneered.**

We keep the following sizes in stock :

44x50, French plate.....	price, \$70.00
50x60, " " .....	" 85.00

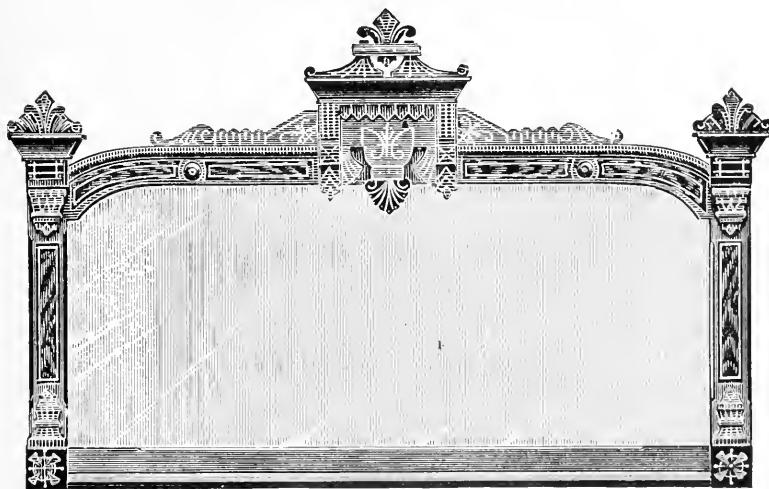
Other sizes furnished if desired.

**MANTEL CLASS, No. 1.**

Made of Black Walnut, carved, veneered and engraved.

**PRICES.**

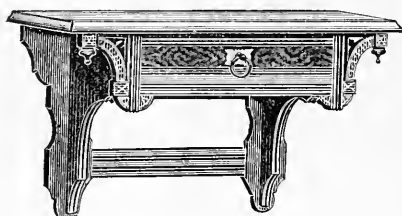
18x40, German	Plate.....	\$11.00
18x40, French	“.....	12.50
20x40, German	“.....	13.50
20x40, French	“.....	15.00
20x45, German	“.....	14.50
20x45, French	“.....	16.50
20x48, German	“.....	15.50
20x48, French	“.....	17.50

**MANTEL CLASS, No. 2.**

Made of Black Walnut, carved, veneered and engraved.

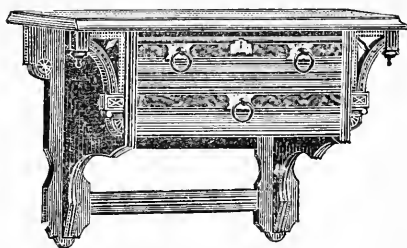
**PRICES.**

18x40, German	Plate.....	\$10.00
18x40, French	“.....	11.50

**LOOKING GLASS BRACKETS.****One Drawer.**

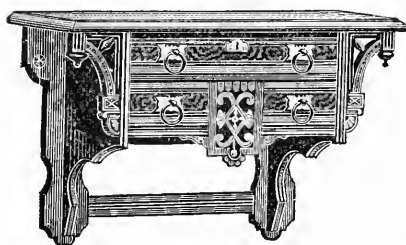
Made of Black Walnut, engraved, with gilt trimmings.

PRICE \$3.00

**Two Drawers.**

Made of Black Walnut, engraved, with gilt trimmings.

PRICE \$3.50

**Three Drawers.**

Made of Black Walnut, engraved, with gilt trimmings.

PRICE \$4.25

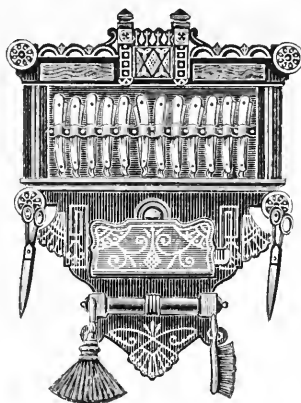
**TOOL BRACKET, No. 1.**

Made of Black Walnut, and engraved.  
Price \$2.25



**TOOL BRACKET, No. 2.**

Made of Black Walnut, veneered and engraved. Price \$2.50

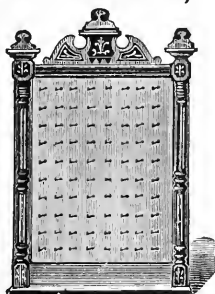


**BLACK WALNUT COAT RACK.**



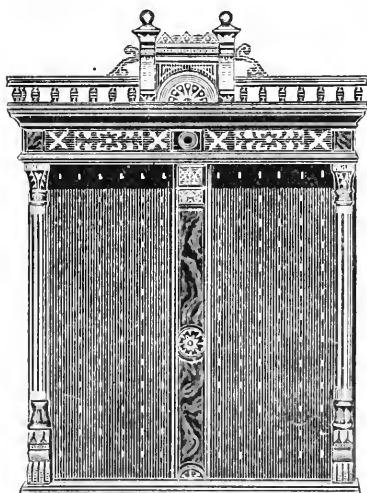
6-Hook Coat Rack, each, \$1.50 ; 9-Hook, \$2.00

**TICKET BOARD, No. 1.**



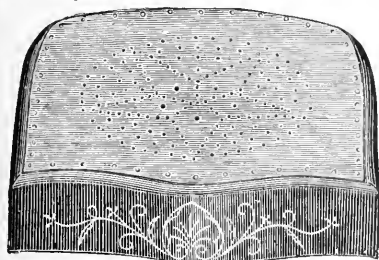
Made of Black Walnut, 80 hooks.  
Price \$3.00

**TICKET BOARD, No. 2.**



Made of Black Walnut, veneered and carved.  
156 Hooks. Price \$11.00

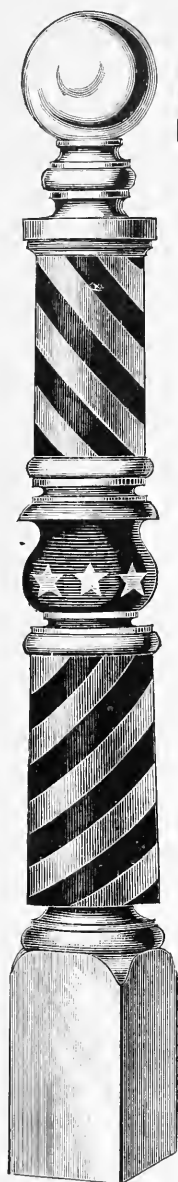
**SUMMER SEAT.**



PRICE.  
To fit Eureka Chair and the No. 2, \$2.00  
" No. 9 " " 2.50  
" No. 4 " " 2.50  
" No. 1 " " 2.50  
" Windsor. " 2.50

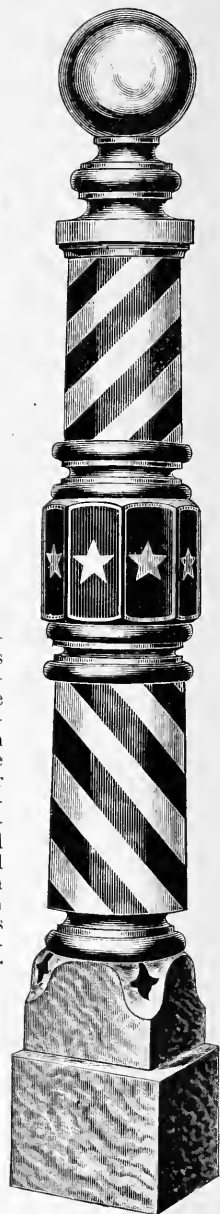
**THREE-ARM TOWEL RACK.**

Price, each, 15c.

**BARBERS' POLES.**

Being the pioneers in the manufacture of Barbers' Poles in this city, we have established a reputation for supplying poles made of good, dry timber, well painted and gilded. Turning them out in large numbers, we are able to furnish them cheaper than other dealers. Especial attention is directed to our Favorite pole—a model of beauty and low priced. All of our ten and twelve inch poles have an inch and a half hole bored clean through them. This prevents cracking and also admits of running gas pipe through them for illuminating purposes.

G. POLE. Price \$1.75

**E. Pole.****The Favorite Barber's Pole.**

This is a new style of Pole, with gilt ball top and gilt stars on black ground in center; stripes in colors. The very best quality of gold leaf only is used on these Poles. The 6 inch Poles are 7 feet high; the 8 inch, 10 inch and 12 inch Poles are 8 feet high.

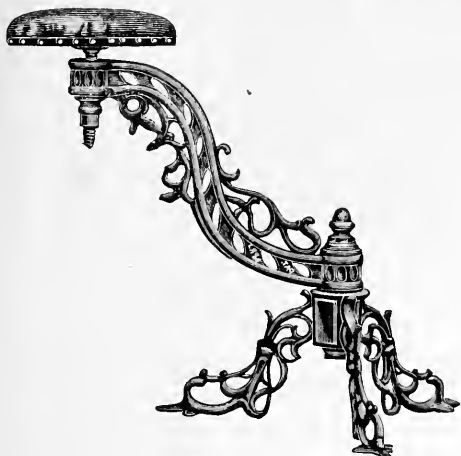
**PRICES:**

6 inch	\$5.50	10 inch	\$ 9.50
8 "	7.50	12 "	12.00

E. Pole, 10 inch, Price **\$13.00**E. " 12 " " **15.00**N. " (with base, self-standing). Price..... **13.00**



## KAMMERER'S SWING STOOL.



This Stool is especially adapted for elderly barbers, and those of the profession who complain of the fatigue resulting from constant standing, and to whom an occasional rest would be desirable. While resting both body and feet, this stool permits the barber to engage in his work, and to move around his chair with the utmost ease and freedom. The seat is upholstered in plush and can be raised or lowered by means of a screw.

Price, each, \$8.00

## Children's Hair Cutting Chair.



Price, Cane Seat, \$3.75

## Boot Black Foot Rests.



## PRICES.

Iron	Foot	Rests,	plain	japanned,	each	\$0.75
"	"	"	fancy	"	"	1.00
Brass	"	"	polished,	"	"	2.50
"	"	"	nickle	plated,	"	3.00

# BATH ROOM FIXTURES.

## Wilks' Bath-Room Heater.

Small Sizes—Not Self Feeders.

Size of Furnace.	Price.	Heating Capacity. Gals. per hour.
10 x 15 inch.....	\$20.00.....	30
10 x 18 ".....	21.00.....	40
12 x 24 ".....	25.00.....	65
12 x 30 ".....	26.50.....	75
14 x 30 ".....	30.00.....	100
14 x 36 ".....	32.00.....	125

Self Feeding Sizes.

Size of Furnace.	Price.	Heating Capacity. Gals. per hour.
16 x 30 inch.....	\$57.50.....	140
16 x 36 ".....	60.00.....	150
20 x 30 ".....	72.00.....	200
20 x 36 ".....	75.00.....	250
20 x 42 ".....	95.00.....	285
24 x 36 ".....	105.00.....	300
24 x 42 ".....	110.00.....	325

The cut shows the respective positions of the Fuel, Fire and Water. The door to feed by is in a portion of the smoke-pipe, which we furnish. The large sizes are Self-Feeders, so that a fire can be kept up for twelve hours at a time, without attention.

## FITTING UP BATH ROOMS.

If your town does not supply you with water pressure, you will need the following fixtures: 1. A cold water tank (see page 55). 2. An iron tank, or boiler. 3. A bath-room heater. 4. Bath tubs as needed. After connecting the heater by means of pipes with the iron tank (see cut), run a pipe from the top of tank to the cold water supply. Hot water is drawn off from the tank to the tubs, a separate pipe for cold water being run from the main water supply to tubs. When using this heater, an iron tank is always necessary, as connections cannot be made directly between the heater and tubs. The 12x24 inch heater is adapted for one or two tubs; we cannot recommend the smaller sizes.

## GALVANIZED IRON TANKS.

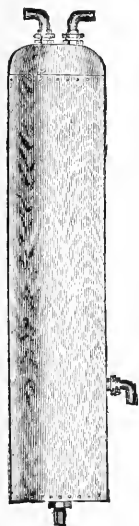
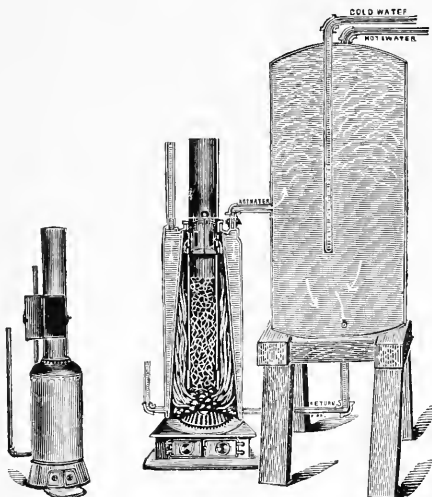
TESTED AND WARRANTED.

CAPACITY.	SIZE.	PRICE.	We furnish the 40-gallon Tank complete, with four brass couplings, tube and stand for \$19.00.
40 Gallons.	5 ft. x 14 in.	\$18.00	
52 "	5 ft. x 16 in.	22.00	These prices include four (4) brass couplings and tube for each tank.
66 "	5 ft. x 18 in.	26.50	
82 "	5 ft. x 20 in.	32.00	
100 "	5 ft. x 22 in.	37.00	
120 "	5 ft. x 24 in.	40.00	
144 "	6 ft. x 24 in.	44.00	
192 "	8 ft. x 24 in.	60.00	

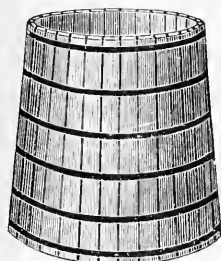
## Tank or Boiler Stands.

The rings on these stands are provided with a raised rim, which keeps the tank in its place.

Size.....	16 in.	18 in.	20 in.	22 in.
Prices.....	\$1.50	\$1.75	\$2.00	\$2.50

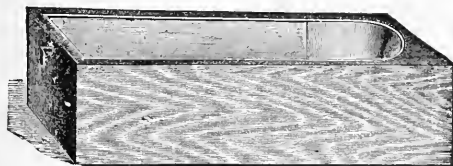


## COLD WATER TANKS.



These Tanks are all made from select common pine, and are provided with all necessary strong iron hoops.

Capacity.	Size, outside measure.	Price.	The 200 and 300 gallon Tanks can be shipped without much extra expense, set up. The larger sizes can be furnished set up or knocked down as desired. For shipping knocked down, all prices plainly marked, so as to be easily set up again, there will be an additional charge of \$1.
200 gals.	3 ft. 7 in. diam. x 4 ft. high.	<b>\$15.00</b>	
300 "	4 " 3 " " x 4 " "	<b>17.00</b>	
400 "	4 " 7 " " x 4 " 6 in. "	<b>19.00</b>	
500 "	4 " 7 " " x 5 " 4 " "	<b>22.00</b>	
600 "	5 " 1 " " x 5 " 4 " "	<b>24.00</b>	
700 "	5 " 5 " " x 5 " 4 " "	<b>26.00</b>	
800 "	5 " 9 " " x 5 " 4 " "	<b>28.00</b>	
900 "	6 " 1 " " x 5 " 4 " "	<b>30.00</b>	



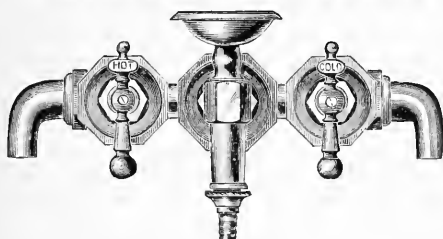
## BATH TUBS.

5, 5½ or 6 feet long.

Copper Bath Tubs.... Price, each, **\$13.75** 12 oz. **\$15.75**

Zinc Bath Tubs..... Price, each, **\$8.00**

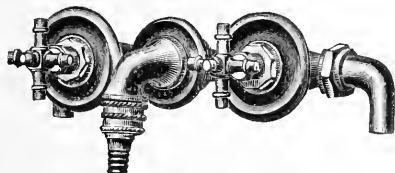
These prices include Plug and Chain.



Fuller's Combination Double Bath Cock.

For hot and cold water,

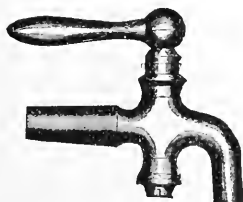
Price, Nickel Plated, **\$9.00**



Compression Combination Bath Cock, No. 1.

For hot and cold water, with Sprinkler and Tube complete.

Price, Nickel Plated, **\$5.00**



BIBBS.

Size, ½ inch--suitable size for Baths.

Fuller Bibb... Brass, Nickel Plated, **\$1.25** **\$1.50**

Plain Bibb..... **1.00** **1.25**

We furnish these Bibbs with Shoulder and Screwed for Iron Pipe for 25 cts. extra.

## LEAD PIPE.

Inside Diameter.	Weight per foot.	Price per foot.
	lb. oz.	
¾ inch Medium.....	1	<b>9c.</b>
½ inch Medium.....	1 4	<b>11c.</b>
Strong.....	1 12	<b>16c.</b>
¾ inch Medium.....	2	<b>18c.</b>
Strong.....	2 8	<b>22c.</b>
¾ inch Medium.....	2 4	<b>20c.</b>
Strong.....	3	<b>27c.</b>
1 inch Medium.....	3 4	<b>29c.</b>
1½ inch Medium.....	5	<b>45c.</b>
2 inch Waste.....	7	<b>63c.</b>
Medium.....	8	<b>72c.</b>
Strong.....		

Lead Pipe, Price per lb. 9c.

## Wrought Iron Pipe and Fittings.

Size, inches.....	¾	¾	1½	¾	1	1½	1½
Wrought Iron Pipe, per foot {	6c	7c	8c	9c	10c	14c	25c
Galvanized do.....	7c	8c	9c	10c	12c	16c	27c
Elbows, Malleable, ea.	5c	6c	7c	11c	18c	24c	35c
Plugs, each.....	3c	3c	4c	5c	6c	8c	11c
Tees, Malleable, each,	8c	6c	10c	15c	21c	30c	40c

Bath Brushes..... See page 73

Bath Towels..... " 91

Bath Sponges..... " 91

Bath Soap..... " 87

Bath Room Baskets..... " 93

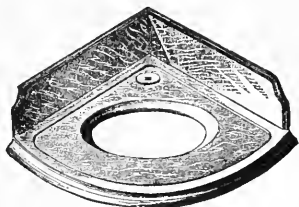
Hanging Soap Dish..... " 92

## MARBLE AND WASH-STAND FIXTURES.

ALL SLABS ARE MADE OF ITALIAN MARBLE,  $1\frac{1}{4}$  INCH THICK.  
BACKS ARE 8 INCHES HIGH.

**CORNER SLAB.**

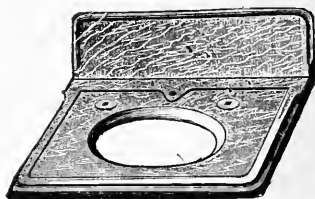
With two Backs.



Size, 20 inches. \$7.00

**SQUARE SLAB.**

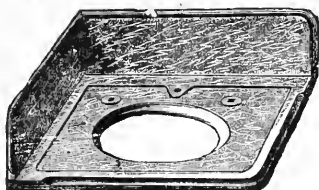
Single Back.



Size, 20x30 inches. Price, \$8.00

**SQUARE SLAB,**

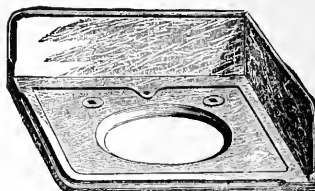
With Back and Left Hand End.



Size, 20x30 inches. Price, \$9.25

**SQUARE SLAB.**

With Back and Right Hand End.



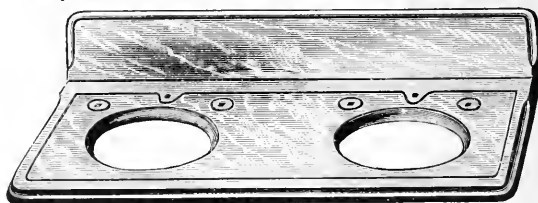
Size, 20x30 inches. Price, \$9.25

**ENAMELED IRON WASH-STAND**

Patent Overflow, Nickel Plated Plug  
and Brass Couplings.



Price, each, \$9.50

**SQUARE SLAB—With Back for two Bowls.**

Size, 20x48 inches. Price, \$13.00

**SQUARE MARBLE SHELF FOR LOOKING GLASSES**

Size, 12x30. One inch thick.



Italian Marble. Including Enameled Iron  
Brackets. Price, \$2.50

**SCOLLOPED MARBLE SHELF FOR LOOKING GLASSES.**

Size, 12x30. One inch thick.



Italian Marble. Including Enameled Iron Brackets. Price, \$2.50

**MARBLED WASH BASINS.**

Common Overflow.



**14 inch. price, each. \$1.75**  
Plug, Extra.

Patent Overflow, for Metal Plug.



**14 inch. price, each. \$2.00**  
Plug, Extra.

Patent Overflow, for Rubber Plug.



**14 inch. price, each. \$1.75**  
Including Rubber Stopper.

**FULLER'S PATENT BASIN COCK.**

**COMPRESSION BASIN COCK.**



Nickel Plated.  
**Price, each. \$1.25**

**SUNDRIES.**

Double Chain for Basin,  
Plated, per foot..... 10c.  
Rubber Hose for Shampoo  
Sprinklers, per foot... 15c.



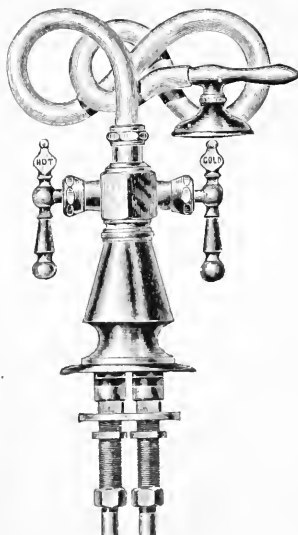
Nickel Plated.  
**Price, each. \$2.50**

**FULLER'S PATENT  
COMBINATION SHAMPOOING COCK.**

**CHAIN STAY.**



Nickel Plated.  
**Each 25c.**



Extra heavy plated with  
Hose and Sprinkler.  
**Price. \$10.00**

**SHAMPOO SPRINKLER.**

Nickel Plated.



**Price, plain. - 75c.**  
" with handle, \$1.00

**BASIN PLUGS.**

Common Overflow. Patent Overflow.



Nickel Plated.  
**Price, each. 50c.**



Nickel Plated.  
**Price, each. 60c.**

**Telegraph BASIN COCK.**  
(Self-closing.)



**Price, each. \$1.75**

**DECORATED SHAVING MUGS.****PRICES TO BARBERS ONLY.**

No.		Medium Size.	Large Size.
1	Gold Letters, stroke and band.....	\$0 45	\$0 55
2	Gold Letters and Wreath.....	55	65
4	Made in any color.....	1 00	1 25
6	Blue Letters, gold shade and gold wreath.....	70	90
7	Gold Letters and Band, with flower wreath.....	70	90
8	Gold Letters and Strokes, colored bands.....	50	60
10	Gold Letters, with flower decoration on sides.....	1 00	1 20
18	Gold Letters, Card Mug, flower decoration.....	1 00	1 25
19	Gold Letters, with bouquet in centre.....	1 10	1 30
20	Gold Letters, Colored Band at foot, black shading.....	80	1 00
22	Gold Letters, with rich flower decoration and gold lace work.....	1 25	1 50
24	Gold Letters and Scroll, white ribbon with black folds and red ends.....	60	70
25	Gold Letters, colored band and unburnished gold leaves.....	75	90
26	Gold Letters, tulip cups, pink ribbon, colored band.....	1 00	1 25
27	Gold Letters with beautiful bouquet.....	75	1 00
28	Gold Letters, buff scalloped top with gold decoration, black foot.....	65	80
29	Gold Letters, red, white and blue bands, with gilt lines.....	80	95
30	Gold Letters, narrow blue band between black lines, and fine scroll-work at top.....	90	1 05
31	Gold Letters, fancy gold border, with fine green line at top, buff band on bottom, scroll-work through name.....	1 00	1 15
32	Gold Letters, forget-me-nots at top, maroon foot.....	70	85
33	Gold Letters, rye flowers on one side, ears of rye on the other side of name, gold foot.....	1 00	1 15
34	Gold Letters, broad pink band, with bunch of pansies at top.....	1 10	1 30
35	Gold Letters, very rich flower decoration on maroon back-ground, name on white ribbon with blue ends.....	1 25	1 50
36	Gold Letters, red and white clover, bright colored butterfly, and gold foot.....	1 25	1 50
37	Gold Letters, bird of bright plumage perched on a sprig of berries and leaves, extending around name.....	1 25	1 50
38	Gold Letters, Violets and leaves with gold decoration running through same; buff foot.....	75	90
39	Gold Letters, blue band at top, strawberries and gold scalloped decoration beneath.....	1 00	1 20
40	Gold Letters, Antique Pitcher in yellow, purple and green, with moss and forget-me-nots extending around name.....	85	1 00
41	Gold Letters, flying bird holding gold ribbon in its bill, on light-green back-ground.....	1 10	1 30
42	Gold Letters, Flower decorations at side of name.....	50	60

**Glass-Labeled Mugs furnished very Low Prices.**

**NUMBERED MUGS.**

	Medium Size.	Large Size.
Gold Striped, per dozen.....	\$4 00	\$5 00
Gold Banded, per dozen.....	5 00	6 00
Gold Banded, per dozen, with gold wreath.....	5 50	6 50

For Monograms of two letters there will be an additional charge of..... 25c.

For Monograms of three letters there will be an additional charge of..... 35c.

For Script letters and fac-similes there will be an additional charge of..... 25c.

Cups and Saucers furnished at an additional cost of 25, 35 and 50 cents, according to design.

 All Mugs will be made **medium size** unless otherwise ordered.

The name will be placed opposite the handle unless specially ordered to be put on the side.

**NOTICE.**—On account of showing new designs of mugs, illustrations of some of the old styles have been omitted: we will fill orders for any number of mugs shown in former catalogues. We can also make any style of mug shown in other dealers' catalogues, or mug sheets. All mug decoration turned out by us is strictly first-class. If you have never seen any of our work, a trial will convince you of its superiority.

We send with this Catalogue a mug sheet containing all of the designs of mugs shown in this catalogue.

The prices printed under each mug is just double what we ask barbers for them. The display of this sheet on your wall will undoubtedly assist you in making remunerative sales.

For Lather Brushes see page 72. For Cup Sponges see page 91.

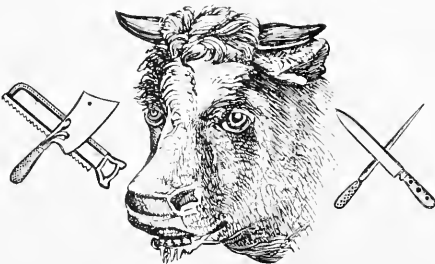
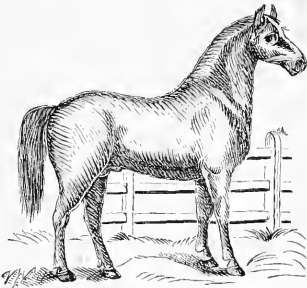
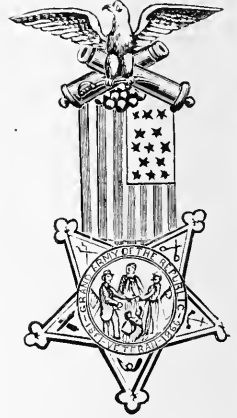
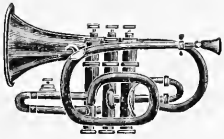
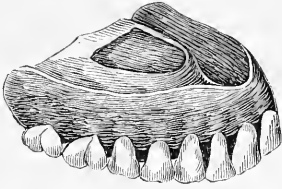
## DESIGNS.

*The prices here given are for designs only, and will be added to the regular price of the Mug upon which it is placed. The No. 1 Mug, especially the large size, is best adapted for the larger designs, because more space is available.*

*The designs which are printed in heavy type will be found illustrated on the following two pages.*

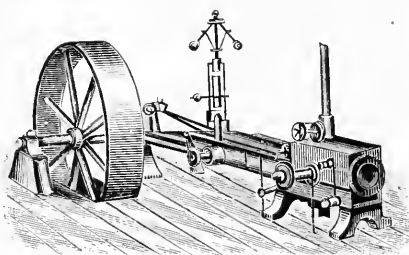
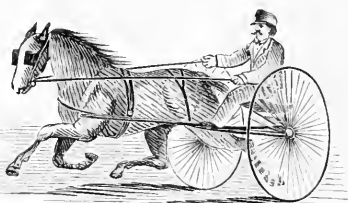
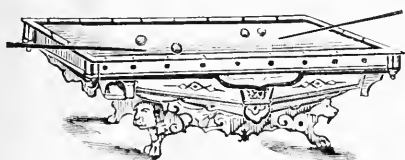
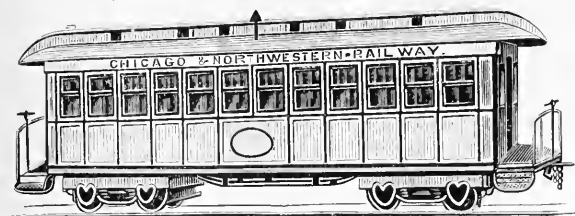
Accordion	50¢	<b>Horse</b>	\$ .50
Anvil and Hammer	.25	Horse's Head	.50
Architect Emblem	.50	Horse Shoe	.25
Baker at Work	1.25	Horse (One or Two) and Vehicle	1.00
Baker Shop	1.00	Hook and Ladder Truck	.75
Baker's Wagon and Horse	1.00	Hook and Ladder Truck, Horses and Driver	1.00
Baker's Emblem, Two Lions and Pretzel	.75	Hose Cart	.75
Barber Shop	1.00	Ice Wagon, Horse and Driver	1.00
Base Ball and Bats	.35	Jockey Emblem, Cap and Whip	.40
Beer Glass	.25	<b>Jockey Driving Horse</b>	1.00
Bicycle and Rider	1.00	Key Stone (Masonic)	.25
<b>Billiard Table, Balls and Cues</b>	.75	Knights of Honor Emblem	.50
<b>Blacksmith Shoeing Horse</b>	1.25	<b>Knights of Pythias Emblem</b>	.50
Boots and Shoes	.35	Lager Beer Wagon, Horses and Driver	1.00
Bricklayer's Emblem, Trowel and Square	.35	Ledger	.50
<b>Buggy and Two Horses, and Driver</b>	1.00	Livery Stable	1.25
Bunch of Grapes	.50	Locomotive and Tender	1.00
Buggy	.75	Lyre	.50
<b>Bull's Head and Tools</b>	.50	Maltese Cross	.50
Butcher Shop	1.00	Man on Horseback	1.00
Butcher Killing Steer	1.25	Masonic Emblem, Square and Compass	.25
Butcher Standing by Steer	1.25	Mechanic's Emblem, Hand and Hammer	.35
Butcher Chopping Meat	1.25	Milk Wagon and Horses	1.00
Butcher's Emblem, Knife, Cleaver, Saw and Steel	.25	Mule	.50
Caboose	.75	Oil Derrick	.50
Camera with Stand	.50	Owl	.50
Carpenter at Work	1.25	Oyster Basket	.50
Carpenter's Tools, Saw, Planer and Square	.50	Painter's Palette	.35
Carriage	.75	Paint Pot and Brush	.35
Carriage with Horses	1.00	Paper Hanger at Work	1.00
Chicken	.50	Parlor Organ	1.00
Clarinet	.50	<b>Passenger Coach</b>	.75
Clock	.50	Photographer at Camera	1.00
Clerk at Desk	1.00	Piano	1.00
Clothing Store	1.00	Plasterer's Trowel and Block	.35
Coal Cart	.75	Plow	.50
Coffin or Casket	.50	Plumber's Emblem	.60
Conductor's Punch	.50	Portable Engine	1.00
Confectioner's Emblem	.50	Printer at Case	1.00
Cooper at Work	1.00	Printer's Stick	.25
<b>Cornet</b>	.50	Propeller	.75
Cow	.50	Razor and Shears	.35
Cylinder Press	1.00	Red Men Emblem	.50
Danish Brotherhood Emblem	.50	Roller Skate	.50
<b>Dentist's Emblem, set of Teeth</b>	.50	Rooster	.50
<b>Dog</b>	.50	Saddle	.25
Dog and Safe	1.00	<b>Saloon No. 1, Bartender and Customer</b>	1.00
Dray	.75	Saloon No. 2, Fancy, Bartender and Four Customers	2.50
<b>Druggist's Mortar and Pestle</b>	.35	Schooner Sailing	1.00
Drum	.75	Scotch Thistle	.35
Druid Emblem	.50	Sewing Machine	.75
Dry Goods Store	1.00	Sheep	.50
Eagle	.50	Sheep's Head	.50
Eagle with Two Flags	1.00	<b>Skull and Cross Bones</b>	.25
Express Wagon, Horse and Driver	1.00	Sons of Herman Emblem	.50
Farmer Ploughing	1.25	Sons of Temperance Emblem	.50
Fish	.50	<b>Sportsman and Dog</b>	1.25
Fire Engine (Steam)	1.00	Stage Coach with Four or Six Horses	1.50
Fire Engine with Horses	1.25	<b>Stationary Engine</b>	.75
Fireman's Hat	.35	Steamboat	1.00
Flag of any Nation	.75	Stone Cutter at Work	1.00
Flour and Feed Emblem	.50	Stone	.50
Flour and Feed Store	1.00	Street Car, Horses, Driver and Conductor	1.50
Flute	.50	Sulky and Driver	1.00
Forester's Emblem	.50	Tailor at Work	1.00
Freight Car	.75	Tailor's Shears	.35
Furniture Emblem, Sofa and Chairs	.75	Telegraph Key	.40
<b>Gambrian and Keg</b>	1.00	Telephone	.75
<b>Grand Army Republic Emblem</b>	1.00	Three Links	.10
<b>Grocery Store</b>	1.00	Tinner's Emblem, Shears, Iron and Solder	.50
Grocer's Wagon, Horse and Driver	1.00	Tinsmith at Work	1.50
Guitar	.50	Tinsmith's Furnace and iron	.35
Hand Car	.75	Trunk	.35
Hand and Pen	.25	Umbrella, Open	.40
<b>Hands Claspd</b>	.50	U. S. Flags Crossed	.50
Hat and Cap	.30	<b>Violin and Bow</b>	.50
Harnessmaker at Work	1.25	Wagon, One or Two Horses and Driver	1.00
<b>Harp and Shamrock</b>	.50	Watch	.75
Harp	.50	Whisky Barrel	.50
Hearse, Horses and Driver	1.00	Wind Mill	1.00
Hog	.50		
Horn	.50		

## DESIGNS FOR MUGS.





# DESIGNS FOR MUGS.





No. 1.



No. 2.



No. 4.



No. 6.



No. 7.



No. 8.



No. 10.



No. 18.



No. 19.



No. 20.



No. 22.



No. 24.



No. 25.



No. 26.



No. 27.



No. 28.



No. 29.



No. 30.



No. 31.



No. 32.



No. 33.



No. 34.



No. 35.



No. 36.



No. 37.



No. 38.



No. 39.



No. 40.



No. 41.



No. 42.

## POWDER OR SPONGE BOWLS.

### PLAIN BOWL.



Plain Bowls, in green, blue or flint.

**Price, each, 25c.**

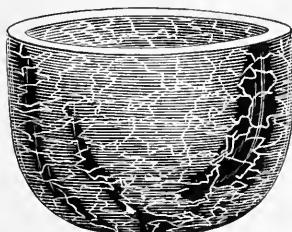
### RUBY ENGRAVED BOWL.



**Price, reduced to 30c.**

Ruby Engraved Bottles to match, see page 70.

### CRACKLED BOWL.



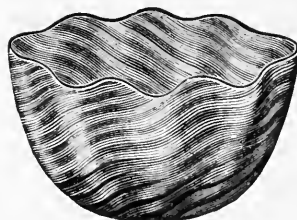
**Price, Pink, reduced to.....35c.**

" Blue, " " .....35c.

" Amber, " " .....45c.

" Canary green, reduced to...45c.

### FLUTED BOWL.



Kept in amber, pink and blue.

**Price, reduced to 40c.**

### DEEP CRACKLED BOWL.



Kept in pink and blue.

**Price, reduced to 40c.**

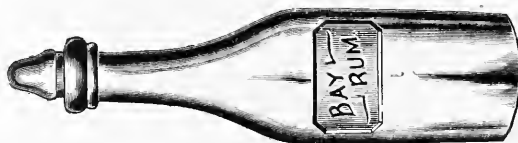
### CRACKLED PAINTED BOWL.



The flower decoration on this Bowl is burnt in.  
Kept in blue and pink.

**Price, reduced to 75c.**

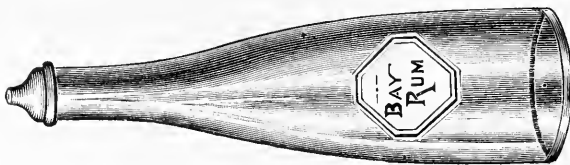
**SQUARE RECESS  
BOTTLE.**



Kept in white opaque (or milk glass), with stopper to match bottle; holding 10 oz.

**Price, each.....35c.**

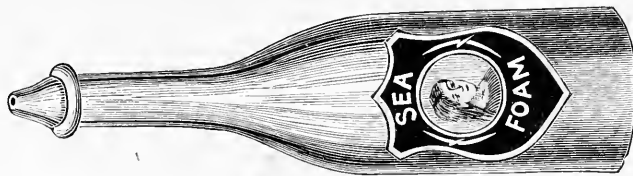
**OCTAGON RECESS  
BOTTLE.**



This bottle fits in our silver-plated casket, shown on page 94. Kept in white opaque (or milk glass) and in blue opaque, with glass stopper to match color of bottle; holds 12 oz.

**Price, each.....40c.**

**BLUE HOCK BOTTLE.**



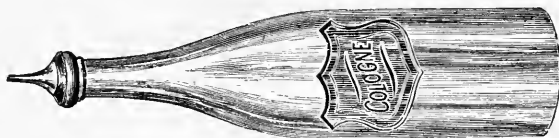
Holding one pint.

**Price, each.....40c.**

With fancy label, as shown here, with any name.

**Price, each.. ....65c.**

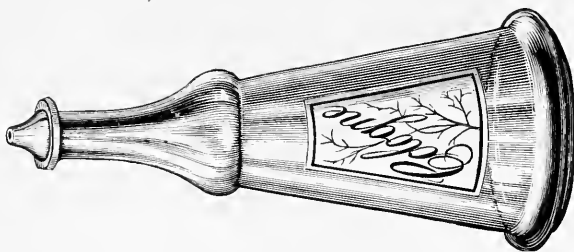
**SHIELD RECESS  
BOTTLE.**



Kept in light blue and flint, with fancy label and metal stopper.

**Price, each.....30c.**

**PYRAMID LABEL  
BOTTLE.**



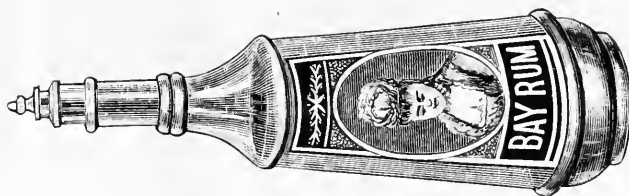
Kept in flint and green glass. The flint bottles have metal stoppers, and the green bottles have green glass stoppers.

**Price, pints.....55c.  
" ½-pints....45c**

All these bottles kept in stock, with the following labels: Hair Oil, Bay Rum, Hair Tonic, Sea Foam and Cologne.



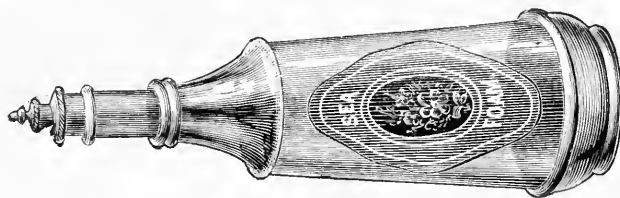
**SQUARE LABEL FANCY  
BOTTLE.**



Furnished with metal tube, same as on globe bottle. Kept in stock in the following labels: Hair Oil, Bay Rum, Sea Foam, Hair Tonic and Cologne.

EACH.  
Price, pints, .....55c.  
" ½-pints, ...50c.

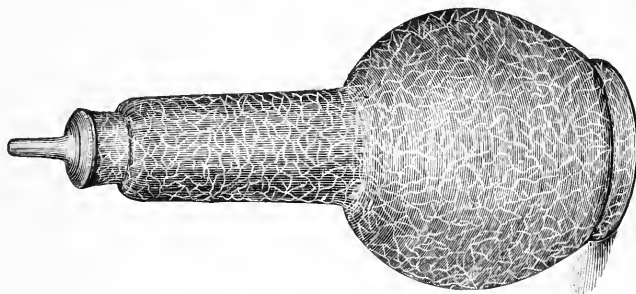
**OVAL LABEL  
BOTTLE.**



Furnished with metal tube, same as on globe bottle. Kept in stock in the following labels: Hair Oil, Bay Rum, Hair Tonic, Sea Foam and Cologne.

EACH.  
Price, pints, .....45c.  
" ½-pints, ...40c.

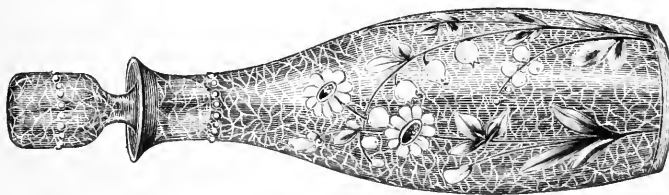
**CRACKLED GLOBE  
BOTTLE.**



Particularly adapted for a water bottle; it holds about 20 ounces, though its look would scarcely indicate it. Kept in blue, amber, pink and green.

Price, including metal stopper, 50c.

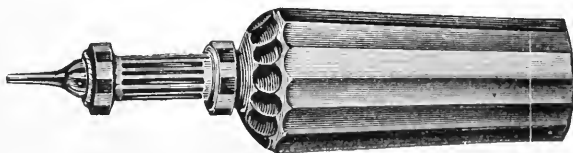
**CRACKLED TOILET BOTTLE.**



Holding one pint. The flower decoration on this bottle is hand-painted and burnt in.

Price, reduced to \$1.00

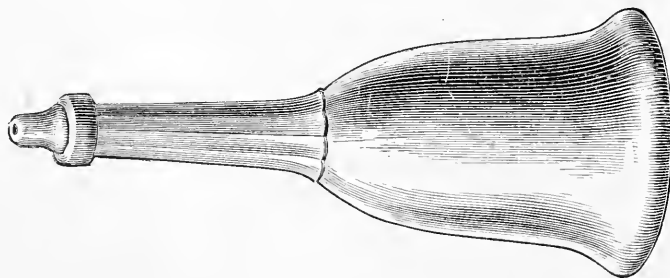
**FRENCH  
CUT GLASS  
BOTTLE.**



Bright amber color, fits silver-plated casket shown on page 94.

Price, with plated stopper, each, \$1.50.

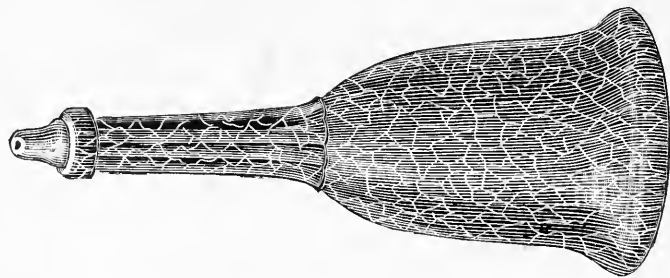
PLAIN BELL BOTTLE.



EACH.  
**Price, Blue opaque, 35c.**  
 " White, 35c.  
 " Green, 30c.  
 " Amber, 30c.  
 " Flint, 30c.

These prices include glass stopper of same color as bottle.

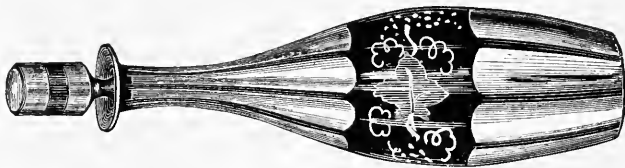
CRACKLED BELL BOTTLE.



Kept in green and amber.

**Price, including stopper, reduced to 50c.**

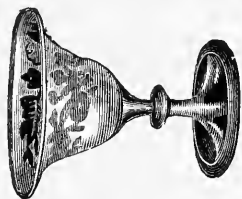
RUBY ENGRAVED BOTTLE.



**Price, reduced to 30c.**

(See Ruby Bowl to match bottle, page 67.)

RUBY POWDER STAND.



**Price, reduced to 25c, each.**

GILT GLASS POWDER STAND.



**Price, each, small, 15c.**  
 " " large size, 25c.

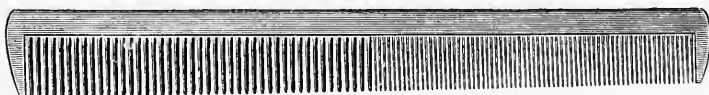
SILVERED GLASS POWDER STANDS.

Of these we have a limited quantity.

**Price, small, each, 15c.**

**HAND - MADE COMBS.**

HAND-MADE HAIR CUTTING COMB.



HAND-MADE HAIR DRESSING COMB.



HAND-MADE CLIPPING COMB.



HAND-MADE NECK COMB.



HAND-MADE DYE COMB.



POCKET COMB.

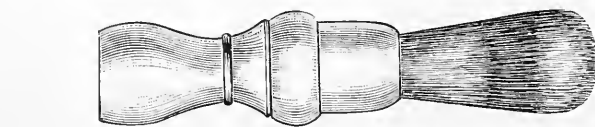
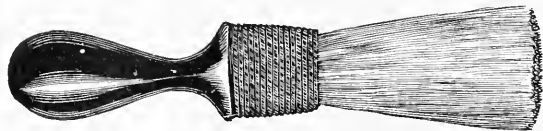
**PRICES:**

		PER DOZ.	EACH.
Chicago Hand-Made	Hair Cutting Combs.....	\$4.00	\$0.35
"	" Hair Cutting Combs, narrow.....	3.50	.30
"	" Hair Dressing Combs.....	2.75	.25
"	" Hair Clipping Combs.....	2.75	.25
"	" Neck Combs.....	2.75	.25
"	" Dye Combs.....	1.65	.15
New York Hand-Made	Hair Cutting Combs.....	2.75	.25
"	" Hair Cutting Combs, narrow.....	2.40	.20
"	" Hair Dressing Combs.....	2.25	.20
"	" Hair Clipping Combs.....	2.25	.20
"	" Neck Combs.....	2.25	.20
"	" Dye Combs.....	1.00	.10

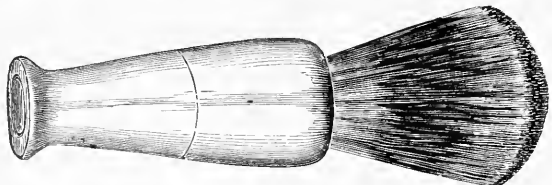
The above lines of combs are made especially for barbers' use. The Chicago Hand-Made Hair Cutting Combs, for which we are sole agents, are the best combs in the market. They cost a little more than the others, but are worth all we ask for them. We would also draw your attention to the low prices on New York Hand-Made Hair Cutting Combs, which are sold by most dealers at the same price for which we sell the Chicago Hand-Made.

	PER DOZ.	EACH.
Celluloid Combs, red, white or blue.....	\$2.00	\$0.20
Horn Pocket Combs, in cases.....	.50	
Machine-Made Dressing Combs, $6\frac{1}{2}$ inch.....	.75	
" " " $7\frac{1}{2}$ inch.....	1.00	

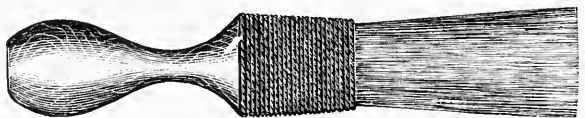
## LATHER BRUSHES.

Badger  
medium size.

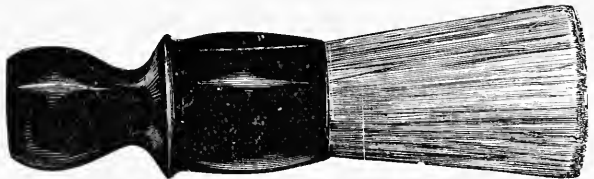
No. 19.



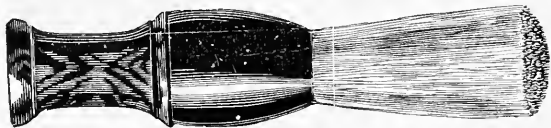
Badger, large.



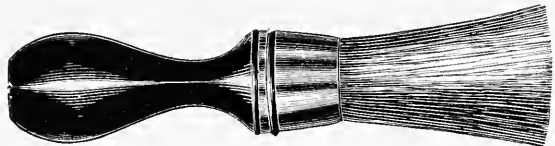
No. 90.



No. 103.



No. 87.



No. 72.



No. 27.

No.	PER DOZ.	No.	PER DOZ.	No.	PER DOZ.
9.	Twine bound, walnut handle, French bristles, ..	\$2.25	87.	Nickel-plated, large size, ..	\$2.25
27.	Twine bound, walnut handle, French bristles, ..	3.50	88.	Miles' brush, ..	3.60
40.	Imitation Miles' brush, French bristles, medium size, ..	1.75	103.	Enameled handle, ..	2.00
60.	Imit' n Miles' brush, French bristles, large size, ..	2.25	231.	Wood casing, twine bound, ..	1.35
61.	Nickel-plated, small size, ..	1.00	235.	Wood casing, twine bound, large size, ..	1.50
70.	Nickel-plated, medium size, ..	1.25	235.	Badger, bone handle, medium size, ..	6.00
71.			235.	Badger, bone handle, large size, ..	7.00

Orders for less than one dozen filled at dozen prices. Lather Brushes Nos. 87 and 90 are particularly adapted for shop use. For customers' cups we would recommend, for medium size, Nos. 9, 17, 26, 61, 231; for large size, Nos. 19, 27, 72, 103, 235.

HAIR BRUSHES.



Screw Back Hair Brush, large, per doz. \$10.00  
" " small, " " 9.00



Solid Back Hair Brush, per doz., \$15.00



No. 910. Black Bristles Barbers' Brush,  
per doz., \$10.00



No. 1182. Russian Bristles, Rosewood,  
per doz., \$12.00



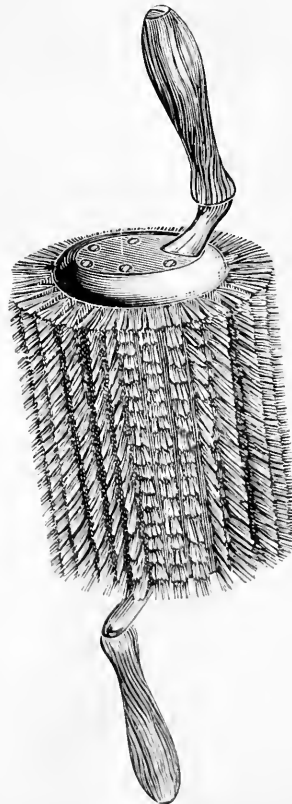
No. 5 L. Russian Bristles, Rosewood,  
per doz., \$12.00



Boston Hair Brush, per doz., \$7.20



No. 450. Mustache Brush, per doz., 7.00



Rotary Hair Brush, Russian Bristles, Rosewood Handles, Price \$4.50

BATH BRUSHES.



PLAIN BATH BRUSHES.

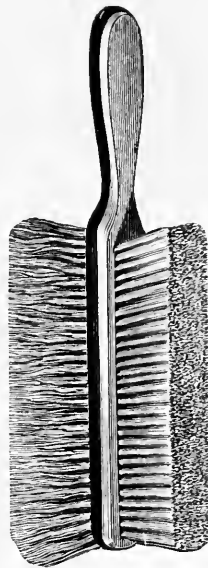
No. 11, each ..... 50c.  
No. 21, " ..... 75c.  
No. 31 (Solid Back, a very durable brush) each ..... 85c.



No. 27 (double) each 90c.  
RYAN'S PAT. BATH BRUSH—removable handle—price \$1.00



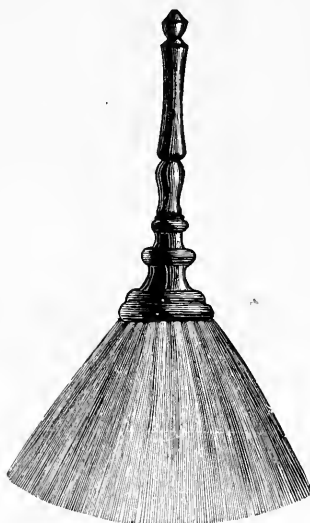
Curved Flesh Brush, reduced to 85c.  
USED FOR DRY RUBBING.



Combination Hat and Cloth Brush, each ..... \$1.00

MISCELLANEOUS.—Shoe Brushes, extra quality, black  
bristles, \$1.00. Daubers, good quality, 25c. Cloth Brushes, 50c.  
Cloth Brushes, with leather back, 75c. Hat Brushes, plush  
back, 50c.

HAIR BRUSHES SOLD SINGLY AT DOZEN PRICES.

**NECK DUSTERS.****No. 3.****No. 2.****No. 1.**

No.		EACH.
3.	French Bristles, large. ....	60c.
2.	Enameled Handle, French Bristles.....	50c.
1.	Plush Covered Back, Horse Hair.....	40c.

**TOOTH BRUSHES.**

Per dozen, \$1.00, \$1.25 and \$1.50

**FACE BRUSH—(Very Soft.)**

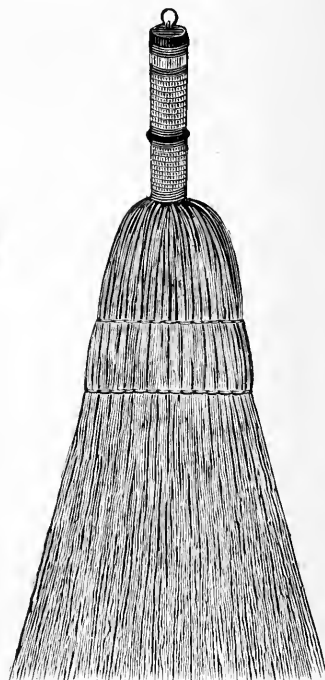
Bone Handle, each, 50c.

**PUFFS.**

Each, 25c., 40c. and 50c.

**Nail or Hand Scrub Brushes**

Each, \$10c., 25c., 35c. and 50c.

**WHISKIS.****First-class Barbers' Whisks.**

Price per dozen,.....\$2.50  
 Each......25

**FEATHER DUSTERS.**

Shop Dusters, each .....25c.  
 Bell Dusters, 12 inch, each .....75c.



**GRINDING.**

In Sending unsealed packages of Razors or other Tools for grinding, by mail, do not enclose any writing in them, but write your name and address on the outside of package and send directions for grinding by letter. The SAFEST way to send is by Express, when full directions may be enclosed.

Razors ground plain.....	\$0.25
“ re-ground.....	.35
“ half-concave.....	.35
“ three-quarter concave.....	.40
“ full concave.....	.50
New black handle.....	.30
“ bone “.....	.50
“ ivory “.....	.75
Shears ground.....	.15
New screws in Shears.....	.10
Clippers ground.....	.75
Horse Clippers, with wooden handles, ground.....	1.00

**TAILORS' SHEARS—Ground.**

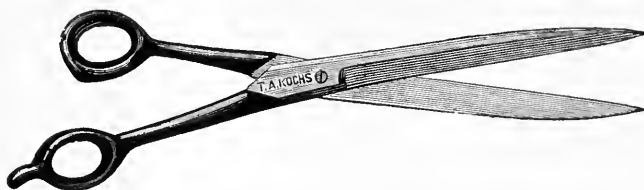
Largest Size, down to No. 7.....	50c.
Nos. 5 and 6.....	45c.
Nos. 3½ and 3.....	40c.

**BENT TRIMMERS—Ground.**

13 inch down to 11 inch.....	25c.
10 inch and 10½ inch.....	20c.

For reducing large Razors to smaller size, also for grinding Razors that have been purposely HACKED or broken, there will be an extra charge of 10 to 15 cents, considerable time and attention being required for this class of work.

We have had occasion already to refer in our description of Factory, (page 5) to our improved methods in grinding Razors. Like in every other branch of industry, improvements have been made in this department. Keeping pace with the times, we have discarded old methods of Grinding, methods which still seem to possess attractions for the old fogies who are striving to retard the march of progress. No further proof of our success in turning out satisfactory work is required, than is evidenced by the steady increase in the amount of Grinding we receive. A visit to this department will only give emphasis to our assertion that we have the largest Grind Shop in this City.

**BARBERS' SHEARS.****THEO. A. KOCHS' STANDARD SHEARS.**

	Black Handle.	Nickel Plated.
7½ inch, reduced to.....	\$1.00	\$1.25
8½ “ “.....	1.10	1.35
9 “ “.....	1.20	1.45
9½ “ “.....	1.30	1.55

**THEO. A. KOCHS' ALL STEEL SHEARS, .**

Polished Steel, Nickel-plated Handles.

7½ inch, reduced to.....	\$1.15
8 “ “.....	1.25
8½ “ “.....	1.35
9 “ “.....	1.45
9½ “ “.....	1.50

Left Handed Shears same price as Right Handed.





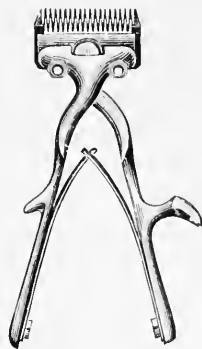
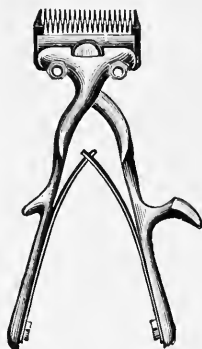
# CLIPPERS.

## THE GEM CLIPPER.

(Not illustrated.)

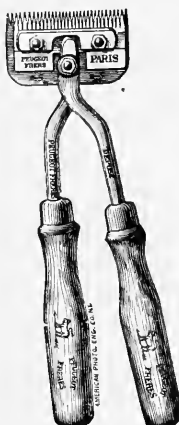
A new clipper, of whose merits it is yet too early to speak, it having been introduced only this spring.

PRICE, \$2.00



## COATES' TOILET CLIPPER.

Price \$3.25



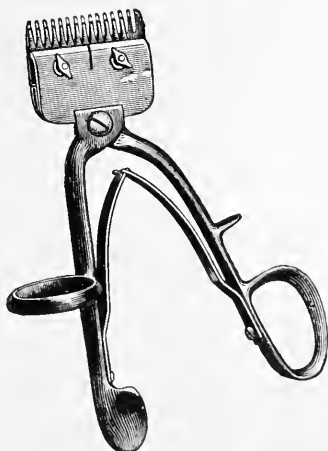
## COATES' SHAVER.

Price \$3.25



## FRENCH HORSE CLIPPER.

A first-class machine. Price, \$2.00



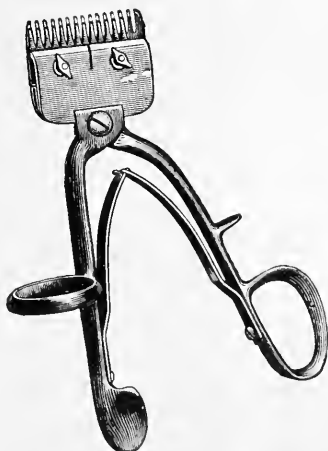
## X. L. N. T. CLIPPER.

Price \$3.50



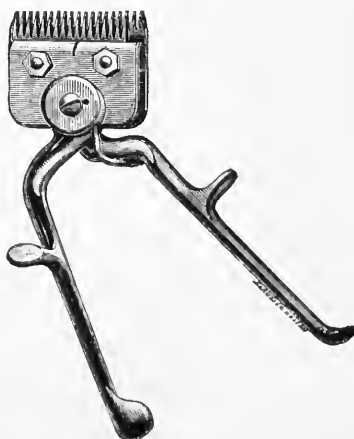
## PERFECTION CLIPPER.

Price \$4.50



## REQUISITE CLIPPER.

Price \$4.00



**HONES.****BRAZILIAN HONES.**

7 inch	.....	\$1.50
8 "	.....	1.75
9 "	.....	2.00
10 "	.....	2.25

In reply to numerous inquiries about the **Brazilian Hone**, we wish to say that this hone is of the order of the Water Hones. Of finer grain and softer than any other hone, it is unequaled in its cutting powers, giving razors a keener edge in less time than can be done by any other hone in the market. Though no rubber accompanies them, we furnish one free of charge with every hone. Use with rubber and water, or apply lather.

**BELGIAN OIL HONES.**

6 inch	.....	\$0.75 to \$1.00
7 "	.....	1.25 " 1.50
7 " fine quality	.....	1.75 " 2.00
8 " "	.....	2.50 " 3.00
9 " "	.....	3.50 " 4.00
10 " "	.....	5.00
11 " "	.....	6.00
12 " "	.....	8.00

We have a limited stock of 13, 14 and 15 inch Belgian Hones, ranging in price from **\$10.00 to \$15.00.**

**ITALIAN OIL HONES.**

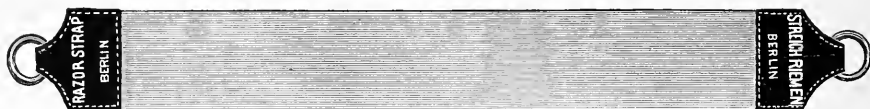
For taking off Wiry Edge.

6 inch	.....	\$0.50
7 "	.....	.75
8 "	.....	1.00
9 "	.....	1.25

**GREEN WATER HONES.**

Best quality.

7½ inch, including rubber	.....	\$1.00
8½ " " "	.....	1.15
9½ " " "	.....	1.30
10½ " " "	.....	1.45

**STROPS.**

Kraft's Berlin Hose Strop, finished.....\$1.00. unfinished, \$0.75

This strop is manufactured by Aug. Kraft, in Berlin; it is made from Linen Hose and is in one piece; it can, therefore, be used on both sides.

Russia Leather Stropps, finished	.....	\$1.00; extra heavy, \$1.25
Canvas Stropps, plain, linen or duck	.....	25; trimmed.... .50
Horse-Hide Stropps (genuine)	.....	.50
Eichner's Patent Swing Strop, 1 Leather and 1 Canvas, per pair	.....	1.50
Double Bow Strop	.....	.75
Single Bow Strop	.....	.50
Briggs' Pat. Strop, one side Russia Leather, other side Canvas	.....	1.00
Emerson Strop (genuine)	.....	.50
Goldschmidt's Strop, Iron Frame	.....	medium, \$1.25; large 1.50
Torrey Belt Strop	.....	.35

## RAZORS.

We keep the following brands of Razors :

THEO. A. KOCHS,                      ROBERT KNIGHT  
WADE & BUTCHER (Bow Brand),      DIAMOND STEEL,  
JOHNSON (Hammer Brand,)              BENGAL.

Kept in stock in the following sizes :

$\frac{4}{8}$ ,  $\frac{5}{8}$ ,  $\frac{6}{8}$ ,  $\frac{7}{8}$ .

## PRICE.

Per single Razor.....	\$1.25	Per half dozen.....	\$ 6.50
“ quarter dozen.....	3.50	“ dozen.....	12.00

Ivory Handle Razors kept in stock in the Diamond Steel brand only.

**Price, each, \$1.75; per half dozen, \$9.00**

We confine our sales to the above brands of Razors, having made it a rule to drop such Razors as have not proved uniform in quality and satisfactory to our customers. We are always on the look-out for anything new in this line, and have at the present time a representative in Europe, with special instructions to buy for us such Razors as will meet the requirements of the American trade.

## REMARKS.



ROBERT KNIGHT.

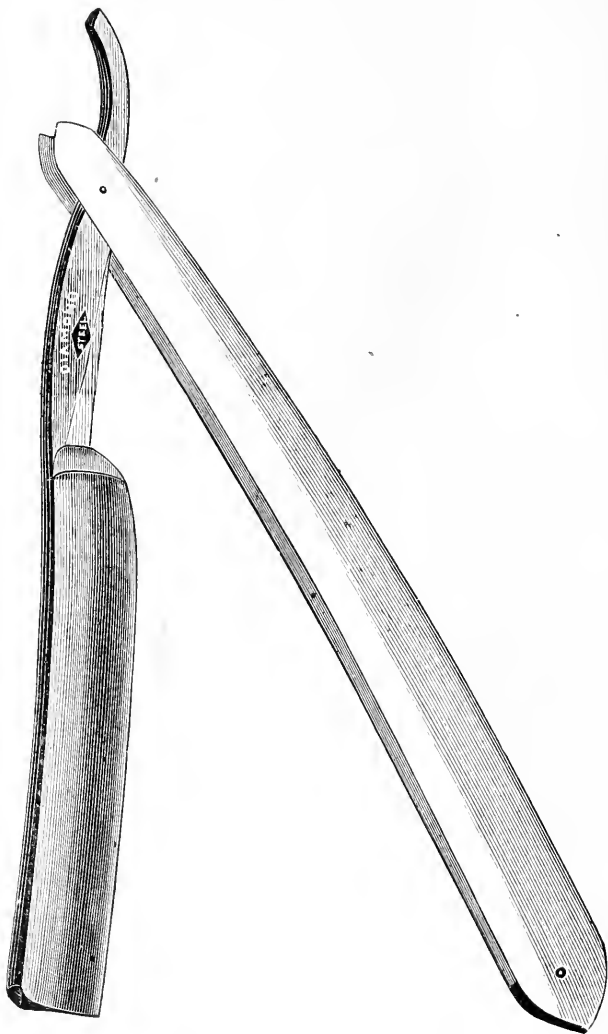
The two trade marks here shown represent the two brands used on the "Diamond Steel" and "Robert Knight" Razors. These Razors are manufactured from the very best English Steel, are exquisitely tempered, and are ground with the greatest of care by the most skillful grinders. Their sterling qualities have gained for them among barbers a merited reputation.



If Razors sent out by us should not meet the peculiar wants of our customers, they will be exchanged for others, if returned to us free of charge, in GOOD ORDER. The safest way to send is either by registered mail or by express.

**For Razor Pockets see Page 94.**

SIZE 4-8.



For Razor Pockets see Page 94.

SIZE 5-8.



**SIZE 6-8.**

SIZE 7-8.



For RAZOR POCKETS, see Page 94.

# BAY RUM.

## KOCHS' STANDARD BAY RUM.

### PRICE.

Per gal.  
Full Proof.....\$2.00

PUT UP IN SPRINKLE-TOP BOT-  
TLES (SEE CUT) AT THE  
FOLLOWING PRICES:

	Per doz.	Reduced to
4 Ounce Bottles.....	\$1.75	
8 " " .....	3.00	
1 Pint " .....	5.00	



WE FURNISH CANS AND BOTTLES  
AT COST AS FOLLOWS:

### Charges for Cans.

Furnished at Cost Price.

	Each.
$\frac{1}{2}$ Gallon Cans.....	10c.
1 " " .....	15c.
2 " " .....	25c.
3 " " .....	35c.
5 " " .....	55c.
Quart Bottles.....	5c.

## IMPORTED BAY RUM.

PUT UP IN 12OZ. BOTTLES.

### PRICE.

	Reduced to
Per Doz.....	\$4.50
Single Bottle....	.40

In ordering other goods do  
not forget to order a  
bottle for trial.



# HAIR OIL.

### PRICE.

Perfumed Hair Oil.....	Per gal.	\$2.00
Best Hair Oil, extra perfumed..	Per doz.	2.50
2 Ounce Bottles, fancy label...	Per doz.	1.00
4 " " " .....	Per doz.	1.75

PUT UP IN SPRINKLE-TOP BOTTLES,  
(See cut.)

4 Ounce Bottles.....	Per doz.	\$1.75
8 " " .....	Per doz.	3.00
1 Pint " .....	Per doz.	5.00



## BRILLIANTINE HAIR OIL.

BOTTLES HOLDING  $2\frac{1}{4}$  oz.

Price per doz.....\$1.50

Do not confound this article with  
the Brilliantine which is used for  
glossing the mustache, quoted on  
page 90. This is a first-class prepara-  
tion of hair oil, and will retail readily  
for twenty-five cents.



## IMPORTED FRENCH OIL.

(HYGIENIQUE.)

### PRICE.

Per doz. (see cut), \$5.00







## KOCHS' Sea Foam or Dry Shampoo.

### PRICE:

Per Gallon.....\$2.00

Put up in Sprinkle-Top Bottles (see cut), at the following  
Reduced Prices:

4 Ounce Bottles.....	Per doz.,	\$1.75
8    "    "    .....	"	3.00
16   "   "    .....	"	5.00

## ATHENIAN HAIR TONIC.

Highly recommended, and sold in all leading Barber Shops in this city and the northwest. It is no Restorative, as it contains no lead, sulphur, or any other poisonous substances, but it invigorates the roots of the hair and removes dandruff from the scalp, at the same time keeping the head clean and cool, and the hair soft, glossy and of a silky appearance.

### PRICE:

8 Ounce Bottles, per dozen (see cut).....\$3.50  
Per gallon..... 3.00

Also in sprinkle-top bottles, at the following reduced prices:

4 Ounce Bottles, per dozen.....	\$2.40
8    "    "    .....	3.75
16   "   "    .....	6.00

## CANTHARINE HAIR TONIC.

A very cooling and refreshing preparation. Being less oily than our Athenian Hair Tonic, it can be used more freely. It will keep the hair and scalp in good condition.

Price, per gallon.....\$2.40  
"    per dozen bottles..... 2.50





## CAMPBELL'S HAIR LUXURIANT.

**UNEQUALED AS A DRESSING FOR THE HAIR.**

FOR RENDERING THE HAIR SOFT, GLOSSY AND ABUNDANT.

We can speak of the merits of Campbell's Hair Luxuriant from personal experience, and can heartily commend it to those wishing to purchase a first-class article. Campbell's Hair Luxuriant is no restorer and will not change the color of the Hair; it is guaranteed to be entirely free from drugs or other injurious substances. It is cooling, imparts vigor to the scalp and will cure dandruff. It is put up in attractive shape, sells readily, and at the price at which we offer it, will enable the barber to realize a good profit.

### PRICE.

Per dozen bottles .....	\$5.50
Single bottles.....	50

## HAIR DYES AND RESTORATIVES. KOCHS' HAIR DYE.



This Dye is put up in a box containing two bottles, viz., No. 1 and No. 2, and has been manufactured by us for the past ten years, giving universal satisfaction among barbers. It dyes the hair instantaneously to a jet black color. It is easily removed from the skin by the use of soap and water; should this fail to take away the stain entirely, a solution of Sulphurate of Potash, which can be obtained from any druggist, will remove it immediately.



Box containing two ounces No. 1 and one ounce No. 2, also full directions.....	\$0 50
Per dozen boxes.....	5 50

## CAMPBELL'S ATMOSPHERIC HAIR DYE.

As its name implies, Campbell's Atmospheric Hair Dye does not dye the hair immediately after being applied, but gradually changes the color upon exposure to the atmosphere. According to the number of applications, the color of the hair can be varied from a **light brown** to a **jet black**.

### PRICE.

Put up in four ounce bottles, per dozen .....	\$5 50	Put up in two ounce bottles, each. . .	\$0 25
Put up in single bottles.....	50	Tebbett's Hair Restorer, per dozen.....	6 00
		Woods' Hair Restorer, per dozen.....	5 50

## SHAVING AND TOILET SOAPS.



Kochs' Barbers' Bar Soap, per box of 10 bars, round or square.....	\$2.00
Economy Shaving Soap, per box of 10 square bars.....	1.80
Heckman's Kentucky Shaving Soap, per box 10 bars, round or square.....	2.00
Williams' Barbers' Bar Soap, per box 10 bars, round or square.....	3.00
Graham's Barbers' Bar Soap, per box 12 bars, round or square.....	2.50
Williams' Yankee Shaving Soap, per dozen.....	1.00
Williams' Barbers' Favorite Shaving Soap, per dozen.....	.65
Pioneer Round Cake Shaving Soap, per dozen.....	.40
Pioneer Round Cake Shaving Soap, 3 dozen.....	1.15
Kochs' Cocoa Bath Soap, per box of four dozen, per dozen.....	2.25
Kochs' Turkish Bath Soap, per dozen.....	.60
Kochs' Toilet Soap, per dozen.....	.40
Colgate's Reliable Toilet Soap, per dozen .....	.80
Pure Cocoa Soap, for shampooing, per dozen.....	.40
Castile Soap, cut in $\frac{1}{4}$ pound cakes, per box of 20 pounds.....	2.00

## POMADES.



Kochs' Ox Marrow Pomade, $\frac{1}{2}$ pound tin cans, pink color.....	per dozen, \$2.25
“ “ “ 1 “ “ “ .....	each, .30
“ “ “ 2 “ “ “ .....	“ .60
“ “ “ 5 “ “ “ .....	“ 1.40
Humoline Pomade No. 30, white label, per pound.....	.49
“ “ 30, “ 2 pound can.....	.75
“ “ 30, “ 5 “ .....	1.75
“ “ 24, pink label, per pound.....	.30
“ “ 24, “ 2 pound can. ....	.60
“ “ 24, “ 5 “ .....	1.50
Humoline Pomade, in Bottles, 2 ounce, per dozen.....	1.25
“ “ “ 4 “ “ .....	2.00

The Humoline Pomades have come to be recognized as the **Standard Pomades**, having already superseded all other kinds. The difference between the No. 24 and No. 30 is principally in the perfume. They will keep in any climate and never become rancid.

## KOCHS' EXTRA PERFUMED TOILET POWDER.



This powder has gained a high reputation among Barbers and Hair Dressers all through the Western States for its purity, and delightful and *very lasting* perfume.

It is saturated with the finest odors, extracted direct *from the flowers*, and as it is put up in tin cans it retains its strength, and is, therefore, much preferred to the French Powder put up in packages.

Pound Cans .....	\$0.50.
Half Pound Cans.....	.25.



## LUMP MAGNESIA.

Rose Perfumed, per dozen.....	\$0.40
Rose Perfumed, per box of 2 dozen.....	.75

## COSMETIQUES.



No. 120.	Kochs' make, black label.....	Per dozen, \$0.60
No. 340.	Pink or White, fine flower odor.....	“ .90
	Oriental Cosmetique, pink.....	“ .90
	Italian Cosmetique, small, rose or jasmine.....	“ 1.00
	Italian Cosmetique, large, rose or jasmine.....	“ 2.00
	Smith's Turkish Cosmetique.....	“ 1.20
	Imperial Cosmetique.....	“ 1.25
	Imported French Cosmetique, large oval sticks.....	“ 1.75
	Pinaud's Cosmetique.....	“ 1.25

## KOCHS' MUSTACHE WAX.



Per dozen.....\$0.90

## COUDRAY'S HUNGARIAN POMADE.

## IN BOTTLES.



Per dozen.....\$2.50  
Per bottle......25

## COUDRAY'S HUNGARIAN POMADE.

## IN POTS.



Per dozen.....\$3.50  
Per pot......30

# COLOGNE, TOILET WATER\$ AND PERFUMERY.

Fine Cologne, for use in Atomizers.....	Per gallon, \$3.50
“ “ “ “ “ “ “ “ “ “ “ “	quart, 1.00
“ “ “ “ “ “ “ “ “ “ “ “	pint, .60
Murray & Lanman's Florida Water.....	dozen, 5.50
Colgate's Lavender Water.....	“ “ 7.00
Coudray's (Ambree) Lavender Water ...	“ “ 6.00
Labin's Distilled Lavender Water.....	“ “ 7.00

## Extracts for the Handkerchief.

EXCELLENT STRENGTH AND QUALITY. ALL LEADING ODORS.

**Jockey Club, West End, White Rose,  
Ylang Ylang, etc., etc.**

Price, half-pound bottles.....	\$1.75
1 oz. bottles, with ball stopper, neatly packed, three in a box, }	per doz. 4.25
½ oz. glass stoppered bottles.....	“ 2.75



**HUMOLINE.**

USED AFTER SHAVING.

2 oz. bottles, per dozen, \$1.25



## FUNK'S CREAM OF ROSES.

AN EXCELLENT PREPARATION. USED AFTER SHAVING.

Per dozen.....\$1.50



## KOCHS' BENZOATED CAMPHOR ICE,

WITH GLYCERINE.

Per dozen.....\$1.20



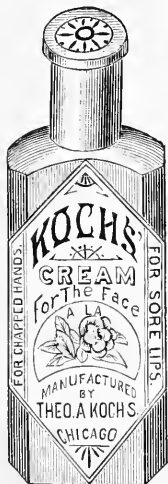
¾ in. high.

## COMPRESSED ALUM.

FOR BARBERS USE.

Per stick, (weighing 3 oz.).....10c.

The neat and compact shape in which this article is put up will commend it to Barbers as superior to the ordinary lump alum.



## Kochs' Cream for the Face.

A MERITORIOUS PREPARATION.

For CHAPPED FACE, CHAPPED  
HANDS, SORE LIPS, Etc.

Now recognized by barbers as the  
finest preparation for use after  
shaving. It keeps the skin cool,  
allays all irritation, and is bland  
and soothing in its action. We can  
recommend it as a superior article.  
It is not sticky or greasy.

### PRICE.

Per dozen .....\$1.25



## Pinaud's Brilliantine.

FOR GLOSSING THE MUSTACHE.

This is the genuine imported  
Brilliantine.

### PRICE.

Per dozen ...\$3.50

## SUNDRIES.

### TOWELS.

Linen Face Towels, 16 x 30, per doz.	\$1.30
“ “ “ 16 x 27, “	1.20
“ “ “ 14½ x 27, “	1.10
“ “ “ 14½ x 24, “	1.00
Cotton Face Towels “	.50
Damask Towels “	1.30 and upward.
Bath Towels “	2.00 “

The linen-face towels above quoted are heavy huck towels, and are imported direct by us. Our customers can count on always getting a uniformly reliable article.

### SPONGES.

Small Bath Sponges, for cups.	per doz. \$ .50
Surgeon Toilet Sponges.	“ 1.00
Sheep Wool “ good size.	“ 1.00
Akmar (or formed) Sponges.	“ 1.60
Reef Sponges.	per lb., 1.25
Bath “ (5 to 8 to pound).	“ 2.25

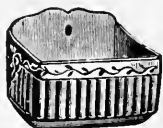
### ESSENTIAL OILS AND CHEMICALS.

Castor Oil.	per gallon, \$1.50
Union Salad Oil.	“ 1.00
Oil of Bay, pure.	per ounce, .60
“ Bergamot.	“ .30
“ Lemon.	“ .30
“ Rose Geranium.	“ 1.00
“ Cassia.	“ 1.00
“ Citronella.	“ .15
“ Lavender Flowers.	“ .25
Oil mixed for Pomade or Hair Oil.	“ .50
Aqua Ammonia.	lb. bottle, .20
Pyrogallie Acid.	per ounce, .75
Nitrate of Silver.	“ 1.00
Glycerine, inodorous, in pound bottles.	per pound, .40
Sal. Tartar.	“ .30
Coloring, red or yellow.	per ounce, .05

Bottles, Corks, Labels, Split Skins, for covering bottles, Tin Foil, etc. sold at the lowest prices.

## SUNDRIES.—Continued.

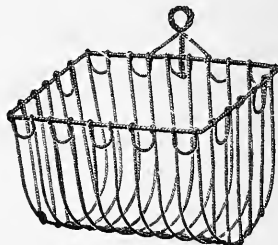
## HANGING SOAP DISHES.



French China.

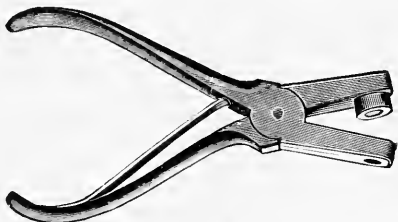
PRICE, 50 Cents Each.

## BATH SPONGE BASKET.



PRICE, 50 Cents Each.

## TICKET PUNCHES.

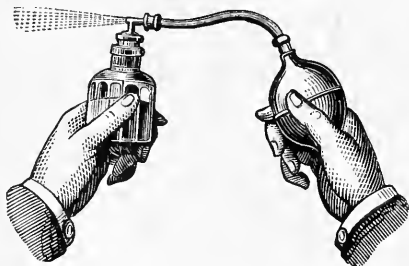


Conductor Punches, each....\$2 00  
 Plain, each..... 75

MILES' PATENT  
HAIR BRUSH CLEANER.

PRICE, 15 Cents Each.

## CENTENNIAL ATOMIZER.



PRICE, \$1.00

"THE FAVORITE"  
ATOMIZER.

PRICE, 50 Cents.

## HAND GLASSES.

A new and practical Mirror, made of French Plate Glass, and beveled. By adjusting the handle this Mirror may be placed in any desired position or hung on any object.



Price.....\$1.25 Each.



SUNDRIES.—Continued.

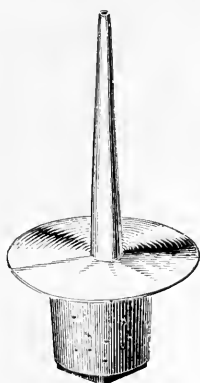
**Cuspidors.**



Nickle plated. Price \$1.00

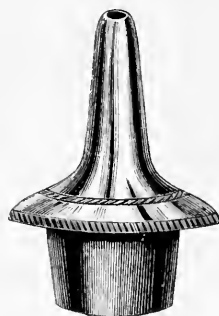


Flowered China. Price \$1.00



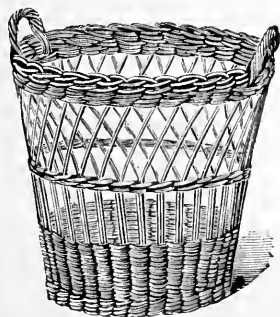
**Silver Plated Tubes.**

15 cents each, \$1.50 per dozen.



**Britannia Tubes.**

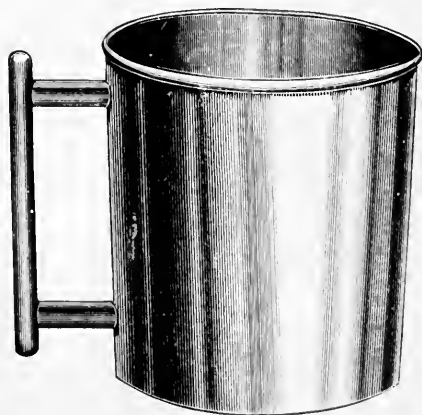
10 cents each, 80 cents per dozen.



**Rattan Waste Basket.**

Price—small, each, 60c.

“ large, “ 75c.



**Economical Barbers' Mug.**

Silver plated. Price \$1.25

## SUNDRIES.—Continued.

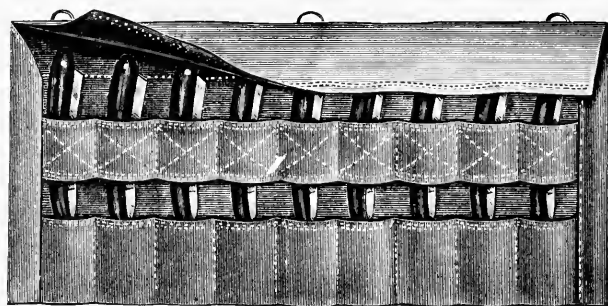
## BARBERS' CASTER.



Heavily Silver Plated.

Price.....\$4.50

## CALF-SKIN RAZOR-POCKET.



USEFUL! HANDY! ALWAYS READY!

*An Article every Barber should have.*

One of the most useful and practical articles ever devised for barbers' use, making a neat, compact and safe receptacle for razors. They are manufactured from calf-skin, are strong, durable and well made. They are provided with rings, by means of which they can be hung up against the wall, also with a strap to securely fasten the pocket when rolled up. We keep them in three sizes, holding six, nine, and twelve razors respectively.

## PRICE.

Razor Pocket for holding 6 Razors.....	\$1.50
“ “ “ 9 “ .....	1.75
Razor Pocket for holding 12 Razors.....	2.00

CUT OF  
Modern Barber Shop.



FOR THE USE OF BARBERS

— FOR —

ADVERTISING PURPOSES, CIRCULARS, BUSINESS CARDS, ETC.

Electrotypes, same as above, sent by mail, - \$1.00 each.

## INDEX.

	PAGE.		PAGE.
Alum, Compressed.....	90	Kochs' Cream.....	90
Ammonia.....	91	Lather Brushes.....	72
Atomizers.....	92	Lavender Water.....	90
Barbers' Chairs.....	8-21	Looking Glasses.....	46-47
Barber Chair Machinery.....	22	Looking Glass Brackets.....	50
Barbers' Poles.....	52	Magnesia, Lump.....	88
Bath Brushes.....	73	Mantel Glasses.....	48-49
Bath Cocks, Combination.....	55	Marble.....	56
Bath Heater.....	54	Marble Shelves.....	56
Bath Room Fixtures.....	54-55	Mugs.....	58-66
Bath Tubs.....	55	Mugs, Silver Plated.....	93
Basins.....	57	Mug Cases.....	31-32
Basin Cocks.....	57	Mug Cases, with Bases.....	28-30
Basin Plugs.....	57	Mustache Wax.....	89
Bay Rum.....	84	Nail or Hand Scrub Brush.....	74
Bibbs.....	55	Neck Dusters.....	74
Boot Black Rests.....	53	Nitrate of Silver.....	91
Bottles.....	68-70	Perfumery.....	90
Bottle Tubes.....	93	Pier Glasses.....	44-45
Bowls.....	67	Pipe, Wrought Iron.....	55
Brilliantine.....	90	Pipe, Lead.....	55
Brilliantine Hair Oil.....	84	Poles, see Barber Poles.....	52
Brushes.....	72-74	Pomades.....	88
Cabinets.....	34	Powder, see Face Powder.....	88
Camphor Ice.....	90	Powder Bowls.....	67
Cans.....	84	Powder Stands.....	70
Caster.....	94	Puffs.....	74
Castor Oil.....	91	Pyrogallie Acid.....	91
Chain.....	57	Razors.....	79-83
Chain Stays.....	57	Razor Pockets.....	94
Chemicals.....	91	Reclining Chairs.....	18-21
Children's Hair Cutting Chair.....	53	Rotary Hair Brush.....	73
Clippers.....	76-77	Rubber Tubing.....	57
Cloth Brushes.....	73	Salad Oil.....	91
Coat Rack.....	51	Sal Tartar.....	91
Cologne.....	90	Sea Foam.....	85
Combination Bath Cock.....	55	Shampoo Cock.....	57
Combination Fixture.....	27	Shampoo Sprinklers.....	57
Combs.....	71	Shaving Soaps, see Soaps.....	87
Cosmetiques.....	89	Shears.....	75
Cuspidors.....	93	Shelf Cases.....	32-33
Daubers.....	73	Shoe Brushes.....	73
Designs for Mugs.....	59-61	Silvered Powder Stands.....	70
Dressing Cases.....	23-26	Soaps.....	87
Electrotype of Barber Shop.....	95	Soap Dishes.....	92
Essential Oils.....	91	Sponges.....	91
Extracts.....	90	Sponge Baskets.....	92
Face Brushes.....	74	Sponge Bowls.....	67
Face Powder.....	88	Straps.....	78
Feather Dusters.....	74	Summer Seats.....	51
Flesh Brushes.....	73	Swing Stool, Kammerer's.....	53
Florida Water.....	90	Tanks, Galvanized Iron.....	54
French Oil.....	84	Tanks, Wooden.....	55
Funk's Cream of Roses.....	90	Tank Stands.....	54
Glycerine.....	91	Terms.....	7
Grinding.....	75	Ticket Boards.....	51
Hair Brushes.....	73	Ticket Punches.....	92
Hair Brush Cleaner.....	92	Toilet Waters.....	90
Hair Dye.....	86	Tool Brackets.....	51
Hair Oil.....	84	Tooth Brushes.....	74
Hair Restoratives.....	86	Towels.....	91
Hair Tonic.....	85	Towel Rack, Three-Arm.....	51
Hand Brush, see Nail Brush.....	74	Wash Stands.....	36-43
Hand Glass.....	92	Wash Stand, Enameled Iron.....	56
Hat Brushes.....	73	Wash Stand Slabs.....	56
Hones.....	78	Waste Baskets.....	93
Humoline.....	90	Whisks.....	74
Hungarian Pomade.....	89	Work Stands.....	35
Index Hand.....	52		



